

Thai Beverage Public Company Limited

Financial Statements For The Three-Month Period Ended 31 December 2019.

PART I INFORMATION REQUIRED FOR THE THREE-MONTH PERIOD ENDED 31 DECEMBER (Q1) ANNOUNCEMENTS.

1. (a) (i) An income statement and statement of comprehensive income, or a statement of comprehensive income, for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year.

Thai Beverage Public Company Limited and its Subsidiaries
Statement of income (Unaudited)

	(Unit : Thousand Baht)		
	Consolidated		
	financial statements		
	For the three-month period ended		
	31 December		
	2019	2018	+ / (-)
Revenues from sales and services			
Revenue from sale of goods and rendering of services	75,680,174	72,627,390	4%
Total revenues from sales and services	75,680,174	72,627,390	4%
Cost of sales and services			
Cost of sales of goods and rendering of services	54,045,172	52,283,713	3%
Total cost of sales and services	54,045,172	52,283,713	3%
Gross profit	21,635,002	20,343,677	6%
Distribution costs	6,861,250	7,618,128	(10%)
Administrative expenses	4,349,283	4,474,548	(3%)
Net loss on foreign exchange	19,974	-	
Finance costs	1,767,913	1,771,624	(0%)
Operating profit	8,636,582	6,479,377	33%
Interest income	366,644	278,937	31%
Net gain on foreign exchange	-	126,526	(100%)
Other income	295,423	266,699	11%
Net operating profit	9,298,649	7,151,539	30%
Share of profit of investment in associates and joint ventures, net of income tax	1,318,865	1,715,298	(23%)
Profit before income tax expense	10,617,514	8,866,837	20%
Income tax expense	(1,404,638)	(1,385,600)	1%
Profit for the period	9,212,876	7,481,237	23%
Profit attributable to:			
Owners of the Company	8,423,055	7,417,111	14%
Non-controlling interests	789,821	64,126	1132%
Profit for the period	9,212,876	7,481,237	23%
Basic earnings per share (Baht)	0.34	0.30	13%
Diluted earnings per share (Baht)	0.34	0.30	13%

Thai Beverage Public Company Limited and its Subsidiaries
Statement of comprehensive income (Unaudited)

(Unit : Thousand Baht)

	Consolidated		
	financial statements		
	For the three-month period ended		
	31 December		
	2019	2018	+ / (-)
Profit for the period	9,212,876	7,481,237	23%
Other comprehensive income			
<i>Items that will not be reclassified to profit or loss</i>			
Revaluation of land	800,078	-	100%
Defined employee benefit plan actuarial gains	(3,753)	-	(100%)
Income tax relating to items that will not be reclassified	(160,000)	-	(100%)
	636,325	-	100%
<i>Items that will be reclassified subsequently to profit or loss</i>			
Cash flow hedges-effective portion of changes in fair value	(3,426)	-	(100%)
Share of other comprehensive income of investment in associates and joint ventures	166,786	(484,117)	134%
Exchange differences on translating foreign operations	(1,121,579)	210,923	(632%)
Losses on remeasurements of available-for-sale investments	(5,667)	(55,436)	90%
Income tax relating to items that will be reclassified	(214)	1,005	(121%)
	(964,100)	(327,625)	(194%)
Other comprehensive income for the period, net of income tax	(327,775)	(327,625)	(0%)
Total comprehensive income for the period	8,885,101	7,153,612	24%
Total comprehensive income attributable to:			
Owners of the Company	8,372,591	7,086,343	18%
Non-controlling interests	512,510	67,269	662%
Total comprehensive income for the period	8,885,101	7,153,612	24%

- (a) (ii) The following items (with appropriate breakdowns and explanations), if significant, must either be included in the income statement or in the notes to the income statement for the current financial period reported on and the corresponding period of the immediately preceding financial year:—

NOTE :

Net profit is arrived at after charging / (Crediting) the following :

	(Unit : Thousand Baht)		
	Consolidated financial statements		
	For the three-month period ended 31 December		
	2019	2018	+ / (-)
A Investment (income) expenses	(1,318,865)	(1,715,960)	(23%)
B Other income including interest income	(640,672)	(537,125)	19%
C Interest on borrowings	1,767,913	1,771,624	-
D Depreciation and amortization	1,673,351	1,647,921	2%
E (Reversal of) Allowance for doubtful debts and bad debts written off	1,916	7,068	(73%)
F Write-off for stock obsolescence	12,367	1,205	926%
G (Reversal of) Impairment in value of investments	(21,394)	34,066	163%
H Foreign exchange (gain) / loss	19,974	(126,526)	(116%)
I Adjustments for under or overprovision of tax in respect of prior year	-	-	-
J (Profit) or loss on sale of investments, properties, and / or plant and equipment	4,705	59,532	92%
K Exceptional items	-	-	-
L Extraordinary items	-	-	-

- (b) (i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

Thai Beverage Public Company Limited and its Subsidiaries
Statement of financial position
As at 31 December 2019 and 30 September 2019

(Unit : Thousand Baht)

	Consolidated		Separate	
	financial statements		financial statements	
	31-Dec-2019	30-Sep-2019	31-Dec-2019	30-Sep-2019
	(Unaudited)	(Restated)	(Unaudited)	(Audited)
Assets				
Current assets				
Cash and cash at financial institutions	27,520,440	24,362,475	645,307	72,249
Trade accounts receivable	5,920,733	5,094,230	5,091,462	978,610
Other receivables	1,776,724	1,664,328	148,230	156,198
Short-term loans to and other receivables				
from related parties	638,496	1,079,684	9,336,682	6,589,392
Inventories	41,970,325	42,876,370	-	-
Other current assets	2,535,276	2,241,005	418,581	515,718
Total current assets	80,361,994	77,318,092	15,640,262	8,312,167
Non-current assets				
Investments in associates and joint ventures	81,156,640	79,345,370	-	-
Investments in subsidiaries	-	-	335,276,666	335,267,666
Other long-term investments	624,697	629,607	10,000	2,500
Long-term loans to and other receivables				
from related parties	154,211	149,324	5,616,951	6,687,763
Investment properties	1,695,143	1,678,107	-	-
Property, plant and equipment	61,354,683	59,993,225	108,751	96,798
Goodwill	144,631,653	145,937,769	-	-
Other intangible assets	37,923,062	38,182,643	105,510	105,611
Deferred tax assets	2,074,548	1,584,282	1,321,673	934,052
Other non-current assets	2,829,372	2,677,922	231,476	233,820
Total non-current assets	332,444,009	330,178,249	342,671,027	343,328,210
Total assets	412,806,003	407,496,341	358,311,289	351,640,377

Thai Beverage Public Company Limited and its Subsidiaries
Statement of financial position
As at 31 December 2019 and 30 September 2019

(Unit : Thousand Baht)

	Consolidated financial statements		Separate financial statements	
	31-Dec-2019	30-Sep-2019	31-Dec-2019	30-Sep-2019
	(Unaudited)	(Restated)	(Unaudited)	(Audited)
Liabilities and equity				
Current liabilities				
Bank overdrafts and short-term loans from financial institutions	4,851,037	11,911,922	1,989,992	9,450,000
Trade accounts payable	8,920,895	7,706,071	-	-
Other payables	13,910,737	12,764,455	1,906,565	658,622
Current portion of debentures	9,690,309	9,689,394	9,690,309	9,689,394
Current portion of bill of exchanges and long-term loans from financial institutions	79,021	6,660	-	-
Short-term loans from and other payables to related parties	440,586	607,501	19,576,728	5,541,362
Income tax payable	3,110,381	2,069,419	-	-
Other current liabilities	3,881,238	4,053,633	159,703	161,408
Total current liabilities	44,884,204	48,809,055	33,323,297	25,500,786
Non-current liabilities				
Long-term loans from and other payables to related parties	1,979	2,366	35,120,744	38,359,494
Debentures	170,184,919	170,173,292	170,184,919	170,173,292
Bill of exchanges and long-term loans from financial institutions	27,944,265	27,801,411	27,291,550	27,790,291
Deferred tax liabilities	4,588,279	4,445,520	-	-
Employee benefit obligations	4,816,355	4,783,469	300,199	295,610
Other non-current liabilities	1,777,010	1,159,664	1,390,671	880,299
Total non-current liabilities	209,312,807	208,365,722	234,288,083	237,498,986
Total liabilities	254,197,011	257,174,777	267,611,380	262,999,772
Equity				
Share capital:				
Authorised share capital	25,155,025	25,155,025	25,155,025	25,155,025
Issued and paid-up share capital	25,113,533	25,113,533	25,113,533	25,113,533
Difference arising from common control transactions	(20,491,612)	(19,721,582)	31,035	31,035
Premium on ordinary shares	17,285,426	17,285,426	17,285,426	17,285,426
Retained earnings:				
Appropriated - legal reserve	2,900,000	2,900,000	2,900,000	2,900,000
Unappropriated	128,721,679	120,219,545	46,175,781	44,119,596
Other components of equity	(29,981,870)	(29,941,004)	(805,866)	(808,985)
Equity attributable to owners of the Company	123,547,156	115,855,918	90,699,909	88,640,605
Non-controlling interests	35,061,836	34,465,646	-	-
Total equity	158,608,992	150,321,564	90,699,909	88,640,605
Total liabilities and equity	412,806,003	407,496,341	358,311,289	351,640,377

(b) (ii) In relation to the aggregate amount of the group's borrowings and debt securities, specify the following as at the end of the current financial period reported on with comparative figures as at the end of the immediately preceding financial year:—

(ii) Aggregate amount of group's borrowings and debt securities

(A) the amount repayable in one year or less, or on demand;

As at 31 December 2019				As at 30 September 2019			
Letter of support and guarantee	Unsecured	Secured	Unsecured with guarantee	Letter of support and guarantee	Unsecured	Secured	Unsecured with guarantee
	457,931	11,701,367	2,461,069	290,686	19,523,885	2,046,230	-

(Unit : Thousand Baht)

(B) the amount repayable after one year;

As at 31 December 2019				As at 30 September 2019			
Letter of support and guarantee	Unsecured	Secured	Unsecured with guarantee	Letter of support and guarantee	Unsecured	Secured	Unsecured with guarantee
	-	197,485,924	643,260	-	197,974,703	-	-

(Unit : Thousand Baht)

(C) details of any collaterals.

N/A

(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

Thai Beverage Public Company Limited and its Subsidiaries
Statement of cash flows (Unaudited)

	Consolidated		(Unit : Thousand Baht)	
	financial statements		Separate	
	financial statements		financial statements	
	For the three-month period ended 31 December		For the three-month period ended 31 December	
	2019	2018	2019	2018
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Cash flows from operating activities				
Profit for the period	9,212,876	7,481,237	2,056,185	1,151,857
<i>Adjustments for reconcile profit (loss) to cash receipts (payments)</i>				
Depreciation and amortisation	1,660,851	1,635,421	13,308	11,103
Interest income	(366,644)	(278,937)	(171,438)	(223,572)
Finance costs	1,767,913	1,771,624	2,031,809	2,022,895
Unrealised loss (gain) on exchange	10,872	(4,529)	22	(47)
Allowance for doubtful account	1,916	7,068	-	-
Amortisation of advance payments to a specialist	12,500	12,500	2,344	2,344
Allowance for decline in value of inventories (Reversal of)	(4,793)	172,532	-	-
Impairment loss on other long term investments (Reversal of)	(21,394)	34,066	-	-
Loss (Gain) on disposal and write-off of properties, plant and equipment and other intangible assets	4,705	59,532	(14)	-
Impairment loss on property, plant and equipment (Reversal of)	6,006	(2)	-	-
Gain from a bargain purchase	(814)	-	-	-
Dividend income	-	(662)	(327,976)	(1,185,029)
Employee benefit expenses	94,334	84,985	8,129	7,477
Expense in relation to long-term incentive plan	6,210	12,819	2,163	4,958
Insurance claim from fire incident	-	(47,423)	-	-
Share of profit of investments in associates and joint ventures, net of income tax	(1,318,865)	(1,715,298)	-	-
Income tax expense (benefit)	1,404,638	1,385,600	(285,562)	(27,889)
	12,470,311	10,610,533	3,328,970	1,764,097
<i>Changes in operating assets and liabilities</i>				
Trade accounts receivable	(796,509)	(1,685,867)	(4,112,853)	(2,326,681)
Other receivables from related parties	426,861	164,360	1,223	2,183
Other receivables	(135,454)	190,935	7,968	11,020
Inventories	964,546	3,607,970	-	-
Other current assets	(294,805)	(384,471)	(4,237)	4,741
Trade accounts payable	1,215,787	855,480	-	-
Other payables to related parties	86,942	35,099	4,359	(67,588)
Other payables	(95,212)	320,439	(207,092)	(191,727)
Other current liabilities	(304,837)	4,330,157	(1,642)	67,137
Employee benefit paid	(60,267)	(79,781)	(3,540)	(1,145)
Other non-current liabilities	(555,563)	45,188	-	-
Cash generated from (used in) operating activities	12,921,800	18,010,042	(986,844)	(737,963)
Income tax paid	(875,152)	(449,066)	-	-
Net cash from (used in) operating activities	12,046,648	17,560,976	(986,844)	(737,963)

Thai Beverage Public Company Limited and its Subsidiaries
Statement of cash flows (Unaudited)

(Unit : Thousand Baht)

	Consolidated		Separate	
	financial statements		financial statements	
	For the three-month period ended 31 December		For the three-month period ended 31 December	
	2019	2018	2019	2018
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Cash flows from investing activities				
Interest received	378,979	305,284	168,769	229,445
Dividends received	56,522	52,487	327,976	1,185,029
(Increase) decrease in current investments	(1,587,772)	451,776	-	-
Increase in short-term loans to related parties	-	-	(5,648,767)	(6,715,351)
Decrease in short-term loans to related parties	-	-	2,903,418	6,027,529
Decrease in long-term loans to related parties	-	-	1,074,014	512,125
Cash outflow on acquisition of investments in subsidiaries	-	-	(9,000)	(605,250)
Cash outflow on acquisition of other long-term investment	(7,500)	-	(7,500)	-
Cash inflow on disposal of other long-term investment	-	39,679	-	-
Purchase of property, plant and equipment	(1,512,533)	(1,719,769)	(25,145)	(8,372)
Sale of property, plant and equipment	22,232	16,240	26	-
Purchase of other intangible assets	(93,944)	(40,762)	(3,647)	(615)
Sale of other intangible assets	57	78	51	-
Increase in other non-current assets	(159,958)	(104,572)	-	-
Cash outflow on acquisition of businesses	(922,460)	-	-	-
Net cash from (used in) investing activities	(3,826,377)	(999,559)	(1,219,805)	624,540
Cash flows from financing activities				
Interest paid	(289,591)	(703,478)	(548,716)	(932,478)
Dividends paid to non-controlling interests	(148,125)	(1,427,883)	-	-
Bank overdrafts	168,098	936,550	-	1,367,179
Proceeds from short-term loans from financial institutions	8,029,201	5,819,574	6,600,000	4,600,000
Repayment of short-term loans from financial institutions	(15,316,210)	(6,044,013)	(14,050,000)	(4,800,000)
Proceeds from short-term loans from related parties	-	-	27,777,364	25,307,039
Repayment of short-term loans from related parties	-	-	(13,760,191)	(11,241,359)
Repayment of long-term loans from related parties	-	-	(3,238,750)	(377,864)
Repayment of debentures	-	(700,700)	-	-
Proceeds from long-term loans from financial institutions	724,967	16,056	-	-
Repayment of long-term loans from financial institutions	(1,665)	(13,909,846)	-	(13,900,000)
Net cash from (used in) financing activities	(6,833,325)	(16,013,740)	2,779,707	22,517
Net increase (decrease) in cash and cash equivalents	1,386,946	547,677	573,058	(90,906)
Cash and cash equivalents at 1 October	9,630,304	11,516,076	72,249	92,698
Foreign currency translation differences for foreign operations	373,405	(216,906)	-	-
Cash and cash equivalents at 31 December	11,390,655	11,846,847	645,307	1,792
Current investments	16,129,785	10,561,864	-	-
Cash and cash at financial institutions	27,520,440	22,408,711	645,307	1,792
Non-cash items				
Payable for acquisition of assets	1,741,529	1,553,953	1,223	797

(d) (i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

Thai Beverage Public Company Limited and its Subsidiaries

Statement of changes in equity (Unaudited)

(Unit : Thousand Baht)

	Consolidated financial statements													
	Retained earnings					Other components of equity								
	Issued and paid-up share capital	Difference arising from common control transactions	Premium on ordinary shares	Legal reserve	Unappropriated	Other capital reserves- share-based payment	Currency translation differences	Revaluation surplus	Fair value changes in available-for-sale investments	Share of other comprehensive income of investment in associates and joint ventures	Total other components of equity	Equity attributable to owners of the Company	Non-controlling interests	Total equity
Three-month period ended 31 December 2018														
Balance at 1 October 2018 - As previously reported	25,111,321	(19,718,440)	17,241,995	2,900,000	109,025,452	58,126	(12,539,959)	5,002,515	10,905	(5,946,281)	(13,414,694)	121,145,634	19,424,825	140,570,459
Business acquisition under common control	-	(3,142)	-	-	-	-	-	-	-	-	-	(3,142)	-	(3,142)
Effect from fair value assessment of acquisition of businessess	-	-	-	-	(174,478)	-	-	-	-	-	-	(174,478)	15,096,470	14,921,992
Impact of change in accounting policy	-	-	-	-	13,896	-	26,014	-	-	(59,202)	(33,188)	(19,292)	-	(19,292)
Balance at 1 October 2018 - restated	25,111,321	(19,721,582)	17,241,995	2,900,000	108,864,870	58,126	(12,513,945)	5,002,515	10,905	(6,005,483)	(13,447,882)	120,948,722	34,521,295	155,470,017
Transactions with owners, recorded directly in equity														
<i>Distributions to owners of the Company</i>														
Transactions in relation to long-term incentive plan	-	-	-	-	-	13,507	-	-	-	-	13,507	13,507	-	13,507
Dividends to owners of the Company	-	-	-	-	-	-	-	-	-	-	-	-	(1,526,531)	(1,526,531)
Total distributions to owners of the Company	-	-	-	-	-	13,507	-	-	-	-	13,507	13,507	(1,526,531)	(1,513,024)
<i>Changes in ownership interests in subsidiaries</i>														
Changes in non-controlling interests without a change in control	-	-	-	-	-	-	-	-	-	-	-	-	(85,958)	(85,958)
Total changes in ownership interests in subsidiaries	-	-	-	-	-	-	-	-	-	-	-	-	(85,958)	(85,958)
Total transactions with owners, recorded directly in equity	-	-	-	-	-	13,507	-	-	-	-	13,507	13,507	(1,612,489)	(1,598,982)
Comprehensive income for the period														
Profit	-	-	-	-	7,417,111	-	-	-	-	-	-	7,417,111	64,126	7,481,237
Other comprehensive income	-	-	-	-	-	-	169,102	-	(15,753)	(484,117)	(330,768)	(330,768)	3,143	(327,625)
Total comprehensive income for the period	-	-	-	-	7,417,111	-	169,102	-	(15,753)	(484,117)	(330,768)	7,086,343	67,269	7,153,612
Balance at 31 December 2018	25,111,321	(19,721,582)	17,241,995	2,900,000	116,281,981	71,633	(12,344,843)	5,002,515	(4,848)	(6,489,600)	(13,765,143)	128,048,572	32,976,075	161,024,647

Thai Beverage Public Company Limited and its Subsidiaries
Statement of changes in equity (Unaudited)

(Unit : Thousand Baht)

	Consolidated financial statements														
	Retained earnings					Other components of equity									
	Issued and paid-up share capital	Difference arising from common control transactions	Premium on ordinary shares	Legal reserve	Unappropriated	Other capital reserves- share-based payment	Currency translation differences	Revaluation surplus	Fair value changes in available-for-sale investments	Cash flow hedges reserves	Share of other comprehensive income of investment in associates and joint ventures	Total other components of equity	Equity attributable to owners of the Company	Non-controlling interests	Total equity
Three-month period ended 31 December 2019															
Balance at 1 October 2019 - As previously reported	25,113,533	(19,718,440)	17,285,426	2,900,000	120,219,545	47,411	(27,153,694)	5,452,816	37,109	(856,396)	(7,468,250)	(29,941,004)	115,859,060	34,465,646	150,324,706
Business acquisition under common control	-	(3,142)	-	-	-	-	-	-	-	-	-	-	(3,142)	-	(3,142)
Balance at 1 October 2019 - restated	25,113,533	(19,721,582)	17,285,426	2,900,000	120,219,545	47,411	(27,153,694)	5,452,816	37,109	(856,396)	(7,468,250)	(29,941,004)	115,855,918	34,465,646	150,321,564
Impact of change in accounting policy	-	-	-	-	82,817	-	-	-	-	-	-	-	82,817	-	82,817
Balance at 1 October 2019	25,113,533	(19,721,582)	17,285,426	2,900,000	120,302,362	47,411	(27,153,694)	5,452,816	37,109	(856,396)	(7,468,250)	(29,941,004)	115,938,735	34,465,646	150,404,381
Transactions with owners, recorded directly in equity															
<i>Distributions to owners of the Company</i>															
Transaction in relation to long-term incentive plan	-	-	-	-	-	5,860	-	-	-	-	-	5,860	5,860	-	5,860
Dividend to owner of the company	-	-	-	-	-	-	-	-	-	-	-	-	-	(148,125)	(148,125)
Total distributions to owners of the Company	-	-	-	-	-	5,860	-	-	-	-	-	5,860	5,860	(148,125)	(142,265)
<i>Changes in ownership interests in subsidiaries</i>															
Changes in non-controlling interests with a change in control	-	-	-	-	-	-	-	-	-	-	-	-	-	126,193	126,193
Changes in non-controlling interests without a change in control	-	-	-	-	-	-	-	-	-	-	-	-	-	105,612	105,612
Total changes in ownership interests in subsidiaries	-	-	-	-	-	-	-	-	-	-	-	-	-	231,805	231,805
<i>Changes from business acquisition under common control</i>															
	-	(770,030)	-	-	-	-	-	-	-	-	-	-	(770,030)	-	(770,030)
Total transactions with owners, recorded directly in equity	-	(770,030)	-	-	-	5,860	-	-	-	-	-	5,860	(764,170)	83,680	(680,490)
Comprehensive income for the period															
Profit	-	-	-	-	8,423,055	-	-	-	-	-	-	-	8,423,055	789,821	9,212,876
Other comprehensive income	-	-	-	-	(3,738)	-	(847,714)	640,063	(3,120)	(2,741)	166,786	(46,726)	(50,464)	(277,311)	(327,775)
Total comprehensive income for the period	-	-	-	-	8,419,317	-	(847,714)	640,063	(3,120)	(2,741)	166,786	(46,726)	8,372,591	512,510	8,885,101
Balance at 31 December 2019	25,113,533	(20,491,612)	17,285,426	2,900,000	128,721,679	53,271	(28,001,408)	6,092,879	33,989	(859,137)	(7,301,464)	(29,981,870)	123,547,156	35,061,836	158,608,992

Thai Beverage Public Company Limited and its Subsidiaries

Statement of changes in equity (Unaudited)

(Unit : Thousand Baht)

	Separate financial statements					Other components	Total equity
	Issued and paid-up share capital	Difference arising from common control transactions	Premium on ordinary shares	Retained earnings		of equity	
				Legal reserve	Unappropriated	Other capital reserves- share-based payment	
Three-month period ended 31 December 2018							
Balance at 1 October 2018	25,111,321	31,035	17,241,995	2,900,000	41,664,409	58,126	87,006,886
Transactions with owners, recorded directly in equity							
Transaction in relation to long-term incentive plan	-	-	-	-	-	13,507	13,507
Total transactions with owners, recorded directly in equity	-	-	-	-	-	13,507	13,507
Comprehensive income for the period							
Profit	-	-	-	-	1,151,857	-	1,151,857
Total comprehensive income for the period	-	-	-	-	1,151,857	-	1,151,857
Balance at 31 December 2018	25,111,321	31,035	17,241,995	2,900,000	42,816,266	71,633	88,172,250

Thai Beverage Public Company Limited and its Subsidiaries

Statement of changes in equity (Unaudited)

(Unit : Thousand Baht)

	Separate financial statements								Total equity
	Issued and paid-up share capital	Difference arising from common control transactions	Premium on ordinary shares	Retained earnings		Other components of equity			
				Legal reserve	Unappropriated	Other capital reserves- share-based payment	Cash flow hedges reserves	Total other components of equity	
Three-month period ended 31 December 2019									
Balance at 1 October 2019	25,113,533	31,035	17,285,426	2,900,000	44,119,596	47,411	(856,396)	(808,985)	88,640,605
Transactions with owners, recorded directly in equity									
Transaction in relation to long-term incentive plan	-	-	-	-	-	5,860	-	5,860	5,860
Total transactions with owners, recorded directly in equity	-	-	-	-	-	5,860	-	5,860	5,860
Comprehensive income for the period									
Profit	-	-	-	-	2,056,185	-	-	-	2,056,185
Other comprehensive income	-	-	-	-	-	-	(2,741)	(2,741)	(2,741)
Total comprehensive income for the period	-	-	-	-	2,056,185	-	(2,741)	(2,741)	2,053,444
Balance at 31 December 2019	25,113,533	31,035	17,285,426	2,900,000	46,175,781	53,271	(859,137)	(805,866)	90,699,909

- (d) (ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

As at 31 December 2019, the Company's issued and fully paid-up capital (the Company has no treasury shares) comprises 25,113,533,400 ordinary shares. There were no movements in the Company's issued and fully paid-up capital since 30 September 2019, being the end of the immediately preceding financial period reported on.

ThaiBev Long Term Incentive Plan ("LTIP")

As at 31 December 2019, the number of shares comprised in contingent awards granted under the LTIP, which shares have not been issued, was 3,084,191 shares (*30 September 2019: 3,084,191 shares*). Under the LTIP, the final number of shares to be issued will depend on the achievement of certain pre-determined targets, other terms and conditions and the rules of the LTIP, and will range from 0% to 120% of the initial number of shares stated in the said contingent award, and is further subject to a 3-year vesting period.

- (d) (iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

	31 December 2019	30 September 2019
Total number of shares	25,113,533,400	25,113,533,400

- (d) (iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

N/A

2. Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice.

The figures have been reviewed by the company's auditor in accordance with Thai Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity".

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Please see page 1 of the attached interim financial statements.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

Except as disclosed in paragraph 5 below, the accounting policies and methods of computation applied in these interim financial statements are consistent with those applied in the financial statements for the year ended 30 September 2019.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

From 1 October 2019, the Group has adopted TFRS 15 using the cumulative effect method taking into account the effect of initially applying this standard only to contracts that were not completed before 1 October 2019 as an adjustment to the retained earnings at 1 October 2019. Therefore, the Group has not restated the information presented for comparative financial statements, as previously reported under TAS 18 and related interpretations. The disclosure requirements of TFRS 15 have not generally been applied to comparative information.

Under TFRS 15, the Group recognises revenue when a customer obtains control of the goods or services in an amount that reflects the consideration to which the Group expects to be entitled, excluding those amounts collected on behalf of third parties, value added tax and after deduction of any trade discounts and volume rebates. Judgement is required in determining the timing of the transfer of control for revenue recognition - at a point in time or over time. Under TAS 18, the Group recognised revenue from sale of goods when the significant risks and rewards of ownership of the goods were transferred to the buyer, and recognised revenue from rendering of services by reference to the stage of completion of the transaction at the end of the reporting period. No revenue was recognised if there was continuing management involvement with the goods or there were significant uncertainties regarding recovery of the consideration due.

Payment to a customer

The Group makes payments to its retailers for product placement ("slotting fees"), promotion events or advertising. Under TAS 18, the Group recognised such amounts as distribution costs. Under TFRS 15, it is required that the Group will consider whether the Group receives distinct goods or services from the customer. If so, then the Group recognises such payments as an expense when the distinct goods or services are consumed. In contrast, if not, such payments are recognised as a reduction of revenue. If the payment exceeds the fair value of the goods or services received, then the excess is recognised as a reduction of revenue. As a result, this results in decreases in revenue and distribution costs.

The impacts to financial statements are summary as follows:

	Consolidated financial statements		
	As reported	Adjustment (in million Baht)	As not adopt following TFRS 15
<i>Statement of financial position</i>			
<i>At 31 December 2019</i>			
<i>Assets</i>			
Investments in associates and joint ventures	80,725	(83)	80,642
Deferred tax assets	2,075	(1)	2,074
Total		(84)	
<i>Liabilities</i>			
Other current liabilities	3,881	(5)	3,876
<i>Equity</i>			
Retained earnings - unappropriated	128,722	(79)	128,643
Total		(84)	
<i>Statement of comprehensive income</i>			
<i>Three-month period ended 31 December 2019</i>			
Revenue from sale of goods	75,680	137	75,817
Cost of sale of goods	54,045	124	54,169
Distribution costs	6,861	8	6,869
Profit before income tax expense	10,618	5	10,623
Income tax expense	1,405	1	1,406
Profit for the period	9,213	4	9,217
Profit attributable to:			
Owners of the Company	8,423	3	8,426
Non-controlling interests	790	1	791
Profit for the period	9,213	4	9,217

6. Earnings per ordinary share of the group for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends:-

(Unit : Baht)

**Consolidated
financial statements**

For the three-month period ended
31 December

			Changes + / (-)
	2019	2018	
Earning per ordinary share of the group based on net profit attributable to shareholders:-			
(a) based on the weighted average number of ordinary shares on issue	0.34	0.30	13%
(b) on a fully diluted basis	0.34	0.30	13%

7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:-

(Unit : Baht)

	Consolidated financial statements			Separate financial statements		
	31 December 2019	30 September 2019	Changes + / (-)	31 December 2019	30 September 2019	Changes + / (-)
Net asset value per ordinary share based on weighted average number of issued share capital	4.92	4.61	6.7%	3.61	3.53	2.3%

Remark: Net asset value = Total equity attributable to equity owners of the company

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-
- (a) Any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors: and
 - (b) Any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

Thai Beverage Public Company Limited

Management Discussion and Analysis

Performance for the first quarter ended 31 December 2019

In the First quarter ended 31 December 2019, ThaiBev consolidation has included Chang water and Chang soda in beer segment instead of NAB and Spirits segment respectively from Q1'20 onwards for more effectively cost management. Prior periods from Q1'19 will be restated for comparison purpose as well.

From 1 October 2019, the Group has adopted TFRS 15 using the cumulative effect method taking into account the effect of initially applying this standard only to contracts that were not completed before 1 October 2019 as an adjustment to the retained earnings at 1 October 2019. Therefore, the Group has not restated the information presented for comparative financial statements, as previously reported under TAS 18 and related interpretations.

Under TFRS 15, the Group recognises revenue when a customer obtains control of the goods or services in an amount that reflects the consideration to which the Group expects to be entitled, excluding those amounts collected on behalf of third parties, value added tax and after deduction of any trade discounts and volume rebates. Judgement is required in determining the timing of the transfer of control for revenue recognition - at a point in time or over time. Under TAS 18, the Group recognised revenue from sale of goods when the significant risks and rewards of ownership of the goods were transferred to the buyer, and recognised revenue from rendering of services by reference to the stage of completion of the transaction at the end of the reporting period. No revenue was recognised if there was continuing management involvement with the goods or there were significant uncertainties regarding recovery of the consideration due. For The impact of the change on the financial statements please, see Note 4 to financial statements for the first quarter ended 31 December 2019 and Independent Auditor's Report.

In the third quarter ended 30 June 2019, Coffee Concepts (Thailand) Co., Ltd. ("CCT"), a company incorporated in Thailand, has entered into a share purchase agreement relating to the acquisition of all the issued shares of Starbucks Coffee (Thailand) Co., Ltd, which manages and operates Starbucks retail coffee stores in Thailand. The Company has recorded 9.28% of profit recognition under the equity method started from June 2019 under food business.

On 3 December 2018, the State Securities Commission of Vietnam issued its approval letter to Sabeco to remove the foreign ownership limit applicable to Sabeco. As a result, the Loan Conversion became one of the viable options for Vietnam Beverage and BeerCo (an indirect wholly-owned subsidiary of ThaiBev) to consider in the debt restructuring of the Loan.

Vietnam Beverage and BeerCo entered into an agreement to convert the entire amount of the loan and interest thereon (which is VND 111,208,798,000,000, equivalent to USD 4,892,600,000 at the applicable exchange rate of USD1 to VND22,730 (the “Applicable Exchange Rate”)) into additional charter capital of Vietnam Beverage.

The notice of satisfaction of the conditions for capital contributions/purchase of shares/acquisition of contributed capital by foreign investors (M&A Clearance Approval) was granted by the Hanoi Department of Planning and Investment of Vietnam on 17 December 2018 and 28 December 2018 for Vietnam Beverage’s capital increase contributed by foreign investor to be the amount of VND 22,957,300,000,000 (equivalent to USD 1,010,000,000 based on the Applicable Exchange Rate) and to be VND 111,208,798,000,000 (equivalent to USD 4,892,600,000 based on the Applicable Exchange Rate) respectively. Vietnam Beverage has increased its charter capital from VND 681,663,260,000 to VND 111,890,461,260,000.

As a result of BeerCo’s acquisition of the charter capital of Vietnam Beverage, Vietnam Beverage has been converted from a one-member limited liability company to a multiple-member limited liability company. Vietnam Beverage also obtained its new Enterprise Registration Certificate evidencing the new shareholding structure and charter capital from Hanoi Department of Planning and Investment of Vietnam on 2 January 2019.

As a result of the completion of the Loan Conversion, BeerCo currently holds VND 111,208,798,000,000 (approximately 99.39%) of the charter capital of Vietnam Beverage.

BeerCo later entered into an agreement to additionally acquire 34,083,164 shares in Vietnam F&B (representing approximately 50% of Vietnam F&B’s charter capital) from one of the existing shareholders of Vietnam F&B who is a third party unrelated to the THBEV Group, at the par value of VND 10,000 per share. The aggregate consideration for the acquisition is VND 340,831,640,000, equivalent to USD 14,719,569.86 at the applicable exchange rate of USD 1=VND 23,155.

The notice of satisfaction of the conditions for capital contributions/purchase of shares/acquisition of contributed capital by foreign investors (M&A Clearance Approval) as required for the acquisition was granted by the Hanoi Department of Planning and Investment of Vietnam on 21 January 2019. Vietnam F&B also obtained its 7th Amendment of Enterprise Registration Certificate evidencing the new shareholding structure from the Hanoi Department of Planning and Investment of Vietnam on 30 January 2019. As a result of the acquisition, BeerCo currently holds 67,484,663 shares in Vietnam F&B (representing approximately 99% of Vietnam F&B’s charter capital), while the remaining 1% of Vietnam F&B’s charter capital is still held by the existing Vietnamese shareholders

So that currently, BeerCo has acquired shares in Vietnam F&B and completed debt conversion with Vietnam Beverage Company Limited of Baht 493 million. The transaction is legally effective on 2 January 2019. Consequently, the Group has ownership interest in SABECO of 53.58% and recognized the change in ownership interests in subsidiaries without a change in control in an equity component.

The Company issued debentures No.1/2019 with various tenors from 2 years to 10 years at an aggregate principal amount of Baht 53,000 million in March 2019. The proceed from debentures was used to repay Thai Baht currency bridging loans.

From 1 January 2019, the Group changed accounting policy for *derivative financial instruments and hedge accounting*. The changes have been applied retrospectively. The impact to financial statements please see Note 3 to financial statements for the first quarter ended 31 December 2019 and Independent Auditor’s Report.

Performance for the first quarter ended 31 December 2019

Group

3 months of 2019 (Oct 19-Dec 19)	ThaiBev	F&N/FPL	Total (Million:THB)
Sales	75,680	-	75,680
Gross profit	21,635	-	21,635
EBITDA	12,946	1,101	14,047
Net profit	8,179	1,034	9,213
Attributable Profit (loss)	7,389	1,034	8,423
By Business:			
Spirits	7,053	-	7,053
Beer	178	-	178
Non-Alcohol	27	-	27
Food	131	-	131
F&N/FPL	-	1,034	1,034
3 months of 2018 (Oct 18-Dec 18)	ThaiBev	F&N/FPL	Total (Million:THB)
Sales	72,627	-	72,627
Gross profit	20,343	-	20,343
EBITDA	10,714	1,559	12,273
Net profit	5,989	1,492	7,481
Attributable Profit (loss)	5,925	1,492	7,417
By Business:			
Spirits	5,617	-	5,617
Beer	410	-	410
Non-Alcohol	(253)	-	(253)
Food	151	-	151
F&N/FPL	-	1,492	1,492

Increase (decrease)	ThaiBev	F&N/FPL	Total (Million:THB)
Sales	3,053	-	3,053
Gross profit	1,292	-	1,292
EBITDA	2,232	(458)	1,774
Net profit	2,190	(458)	1,732
Attributable Profit (loss)	1,464	(458)	1,006
By Business:			
Spirits	1,436	-	1,436
Beer	(232)	-	(232)
Non-Alcohol	280	-	280
Food	(20)	-	(20)
F&N/FPL	-	(458)	(458)
% Increase (decrease)	ThaiBev	F&N/FPL	Total (%)
Sales	4.2	-	4.2
Gross profit	6.4	-	6.4
EBITDA	20.8	(29.4)	14.5
Net profit	36.6	(30.7)	23.2
Attributable Profit (loss)	24.7	(30.7)	13.6
By Business:			
Spirits	25.6	-	25.6
Beer	(56.6)	-	(56.6)
Non-Alcohol	110.7	-	110.7
Food	(13.2)	-	(13.2)
F&N/FPL	-	(30.7)	(30.7)

For the first quarter ended 31 December 2019, total sales revenue of the Company was Baht 75,680 million, an increase of Baht 3,053 million or 4.2%, from Baht 72,627 million of last year. This was due to an increase in sales of spirits business of 8.8%, beer business of 0.2%, non-alcoholic beverages business of 4.4% and food business of 1.5%.

Gross profit was Baht 21,635 million, an increase of 6.4% or Baht 1,292 million, from Baht 20,343 million of last year, this was due to an increase in gross profit of spirits business of 10.5%, non-alcoholic beverages business of 23.1%, and food business of 1.3%, although there was a decrease in gross profit of beer business of 1.2%.

Earnings before interest, tax, depreciation and amortization (EBITDA) was Baht 14,047 million, an increase of 14.5% or Baht 1,774 million, from Baht 12,273 million of last year. This was due to an increase in EBITDA of spirits business of 15.6%, beer business of 22.9%, and a change of Baht 465 million, or 2,583.3% from EBITDA loss to EBITDA profit in non-alcoholic beverages business, although there was a decrease in EBITDA of food business of 4.7%, and a decrease in EBITDA from F&N/FPL of 29.4%.

Net profit was Baht 9,213 million, an increase of 23.2% or Baht 1,732 million, from Baht 7,481 million of last year. This was due to an increase in net profit of spirits business of 23.6%, beer business of 158.4%, and a change in net loss of non-alcoholic beverages business to net profit which resulted in an increase of 150.0%, although there was a decrease in net profit of food business of 17.1%, and a decrease in net profit of F&N/FPL of 30.7%.

Attributable profit to shareholders of the Company was Baht 8,423 million, an increase of 13.6% or Baht 1,006 million, from Baht 7,417 million of last year. This was due to an increase in attributable profit to shareholders of the Company of spirits business of 25.6%, and change in attributable loss to attributable profit to shareholders of the Company of non-alcoholic beverage business of 110.7%, although there was a decrease in attributable profit to shareholders of the Company of beer business of 56.6%, a decrease in attributable profit to shareholders of the Company of food business of 13.2%, and a decrease in attributable profit to shareholders of the Company of F&N/FPL of 30.7%.

Unit: Million Baht

3mthsYTD_Dec_2019

	Spirits	% to Sales	Beer	% to Sales	Non-alcoholic beverages	% to Sales	Food	% to Sales	Eliminate	% to Sales	Total	% to Sales
Revenue from sales	34,420	100.0	33,222	100.0	4,214	100.0	3,874	100.0	(50)	100.0	75,680	100.0
Cost of sales	22,911	66.6	26,259	79.0	2,743	65.1	2,161	55.8	(29)	58.0	54,045	71.4
Gross profit	11,509	33.4	6,963	21.0	1,471	34.9	1,713	44.2	(21)	42.0	21,635	28.6
Distribution costs	1,588	4.6	3,319	10.0	1,073	25.5	901	23.3	(20)	40.0	6,861	9.1
Administrative expenses	1,735	5.0	1,654	5.0	407	9.7	591	15.3	(18)	36.0	4,369	5.8
Operating profit (loss)	8,186	23.8	1,990	6.0	(9)	(0.2)	221	5.7	17	(34.0)	10,405	13.7
Other income/ Interest income	135	0.4	623	1.9	97	2.3	42	1.1	(17)	34.0	880	1.2
EBIT (loss)	8,321	24.2	2,613	7.9	88	2.1	263	6.8	-	-	11,285	14.9
Finance costs	259	0.8	1,322	4.0	41	1.0	79	2.0	-	-	1,701	2.2
Income tax	949	2.8	495	1.5	(78)	(1.9)	39	1.0	-	-	1,405	1.9
Net Profit (loss) exclude F&N/FPL	7,113	20.7	796	2.4	125	3.0	145	3.7	-	-	8,179	10.8
Depreciation & Amortization	461	1.3	642	1.9	359	8.5	199	5.1	-	-	1,661	2.2
EBITDA (loss) exclude F&N/FPL	8,782	25.5	3,255	9.8	447	10.6	462	11.9	-	-	12,946	17.1
F&N/FPL results:												
Operating results											1,101	1.5
Finance costs											(67)	(0.1)
F&N/FPL Net Profit											1,034	1.4
F&N/FPL EBITDA											1,101	1.5
Net Profit											9,213	12.2
EBITDA											14,047	18.6
Attributable profit(loss) to shareholders of the Company exclude F&N/FPL	7,053	20.5	178	0.5	27	0.6	131	3.4	-	-	7,389	9.8
Attributable profit to shareholders of the Company include F&N/FPL											8,423	11.1

Unit: Million Baht

3mthsYTD_Dec2018

	Spirits	% to Sales	Beer	% to Sales	Non-alcoholic beverages	% to Sales	Food	% to Sales	Eliminate	% to Sales	Total	% to Sales
Revenue from sales	31,648	100.0	33,156	100.0	4,035	100.0	3,816	100.0	(28)	100.0	72,627	100.0
Cost of sales	21,234	67.1	26,105	78.7	2,840	70.4	2,125	55.7	(20)	71.4	52,284	72.0
Gross profit	10,414	32.9	7,051	21.3	1,195	29.6	1,691	44.3	(8)	28.6	20,343	28.0
Distribution costs	1,507	4.8	4,051	12.2	1,208	29.9	868	22.7	(16)	57.1	7,618	10.5
Administrative expenses	1,747	5.5	1,741	5.3	458	11.4	544	14.3	(16)	57.1	4,474	6.2
Operating profit (loss)	7,160	22.6	1,259	3.8	(471)	(11.7)	279	7.3	24	(85.7)	8,251	11.4
Other income/ Interest income	38	0.1	659	2.0	135	3.3	20	0.5	(24)	85.7	828	1.1
EBIT (loss)	7,198	22.7	1,918	5.8	(336)	(8.3)	299	7.8	-	-	9,079	12.5
Finance costs	268	0.8	1,302	3.9	57	1.4	77	2.0	-	-	1,704	2.3
Income tax	1,174	3.7	308	0.9	(143)	(3.5)	47	1.2	-	-	1,386	1.9
Net Profit (loss) exclude F&N/FPL	5,756	18.2	308	0.9	(250)	(6.2)	175	4.6	-	-	5,989	8.2
Depreciation & Amortization	400	1.3	731	2.2	318	7.9	186	4.9	-	-	1,635	2.3
EBITDA (loss) exclude F&N/FPL	7,598	24.0	2,649	8.0	(18)	(0.4)	485	12.7	-	-	10,714	14.8
F&N/FPL results:												
Operating results											1,559	2.1
Finance costs											(67)	(0.1)
F&N/FPL Net Profit											1,492	2.1
F&N/FPL EBITDA											1,559	2.1
Net Profit											7,481	10.3
EBITDA											12,273	16.9
Attributable profit(loss) to shareholders of the Company exclude F&N/FPL	5,617	17.7	410	1.2	(253)	(6.3)	151	4.0	-	-	5,925	8.2
Attributable profit to shareholders of the Company include F&N/FPL											7,417	10.2

Unit: Million Baht

3mthsYTD_Increase(Decrease)

	Spirits	% Changes	Beer	% Changes	Non-alcoholic beverages	% Changes	Food	% Changes	Eliminate	% Changes	Total	% Changes
Revenue from sales	2,772	8.8	66	0.2	179	4.4	58	1.5	(22)	(78.6)	3,053	4.2
Cost of sales	1,677	7.9	154	0.6	(97)	(3.4)	36	1.7	(9)	(45.0)	1,761	3.4
Gross profit	1,095	10.5	(88)	(1.2)	276	23.1	22	1.3	(13)	(162.5)	1,292	6.4
Distribution costs	81	5.4	(732)	(18.1)	(135)	(11.2)	33	3.8	(4)	(25.0)	(757)	(9.9)
Administrative expenses	(12)	(0.7)	(87)	(5.0)	(51)	(11.1)	47	8.6	(2)	(12.5)	(105)	(2.3)
Operating profit (loss)	1,026	14.3	731	58.1	462	98.1	(58)	(20.8)	(7)	(29.2)	2,154	26.1
Other income/ Interest income	97	255.3	(36)	(5.5)	(38)	(28.1)	22	110.0	7	29.2	52	6.3
EBIT (loss)	1,123	15.6	695	36.2	424	126.2	(36)	(12.0)	-	-	2,206	24.3
Finance costs	(9)	(3.4)	20	1.5	(16)	(28.1)	2	2.6	-	-	(3)	(0.2)
Income tax	(225)	(19.2)	187	60.7	65	45.5	(8)	(17.0)	-	-	19	1.4
Net Profit (loss) exclude F&N/FPL	1,357	23.6	488	158.4	375	150.0	(30)	(17.1)	-	-	2,190	36.6
Depreciation & Amortization	61	15.3	(89)	(12.2)	41	12.9	13	7.0	-	-	26	1.6
EBITDA (loss) exclude F&N/FPL	1,184	15.6	606	22.9	465	2,583.3	(23)	(4.7)	-	-	2,232	20.8
F&N/FPL results:												
Operating results											(458)	(29.4)
Finance costs											-	-
F&N/FPL Net Profit											(458)	(30.7)
F&N/FPL EBITDA											(458)	(29.4)
Net Profit											1,732	23.2
EBITDA											1,774	14.5
Attributable profit(loss) to shareholders of the Company exclude F&N/FPL	1,436	25.6	(232)	(56.6)	280	110.7	(20)	(13.2)	-	-	1,464	24.7
Attributable profit to shareholders of the Company include F&N/FPL											1,006	13.6

Spirits Business

For the first quarter ended 31 December 2019, sales revenue was Baht 34,420 million, an increase of Baht 2,772 million, or 8.8% . Total sales volume of spirits was 189.4 million litres, an increase of 4.2%. Total sales volume of soda was 12.8 million litres, an increase of 15.0%.

Gross profit was Baht 11,509 million, an increase of Baht 1,095 million, or 10.5% . This was mainly due to an increase in revenue from sales.

Earnings before interest, tax, depreciation and amortization (EBITDA) was Baht 8,782 million, an increase of Baht 1,184 million, or 15.6%. This was mainly due to an increase in gross profit.

Net profit was Baht 7,113 million, an increase of Baht 1,357 million or 23.6% . This was mainly due to an increase in EBITDA.

Attributable profit to shareholders of the Company was Baht 7,053 million, an increase of Baht 1,436 million or 25.6%. This was mainly due to an increase in net profit.

Beer Business

For the first quarter ended 31 December 2019, sales revenue was Baht 33,222 million, an increase of Baht 66 million, or 0.2%. Total sales volume of beer including Sabeco's beer was 731.4 million litres, a decrease of 0.1%. Sales volume excluding Sabeco's beer was 253.1 million litres, an increase of 13.5%. Total sales volume of Chang Soda and Chang Water was 18.3 million litres, a decrease of 43.0%.

Gross profit was Baht 6,963 million, a decrease of Baht 88 million, or 1.2%. This was mainly due to an increase in cost of sales.

Earnings before interest, tax, depreciation and amortization (EBITDA) was Baht 3,255 million, an increase of Baht 606 million, or 22.9 % . This was mainly due to a decrease in advertising and promotion expenses, although there was a decrease in gross profit.

Net profit was Baht 796 million, an increase of Baht 488 million, or 158.4 % . This was mainly due to an increase in EBITDA.

Attributable profit to shareholders of the Company was Baht 178 million, a decrease of Baht 232 million, or 56.6%. This was mainly due to a decrease in net profit of Sabeco's beer.

Non-Alcoholic Beverages Business

For the first quarter ended 31 December 2019, sales revenue was Baht 4,214 million, an increase of Baht 179 million or 4.4%. Total sales volume was 399.4 million litres, an increase of 7.6 million litres or 1.9%. There was an increase in sales volume of drinking water of 5.9 million litres, or 2.3% and an increase in sales volume of ready to drink tea of 2.9 million litres, or 5.0%, although there was a decrease of carbonated soft drink of 0.2 million litres, or 0.2%, Jubjai of 0.7 million litres, or 12.0%, and 100Plus of 0.4 million litres, or 23.9%.

Gross profit was Baht 1,471 million, an increase of Baht 276 million or 23.1%. This was mainly due to an increase in sales revenue, and a decrease in cost of sales.

Earnings before interest, tax, depreciation and amortization (EBITDA) was Baht 447 million, a change of Baht 465 million, or 2,583.3% from EBITDA loss to EBITDA profit. This was mainly due to an increase in gross profit, and a decrease in advertising and promotion expenses.

Net profit was Baht 125 million, a change of Baht 375 million or 150.0% from Net loss. This was mainly due to an increase in gross profit, and an increase in EBITDA

Attributable profit to shareholders of the Company was Baht 27 million, a change of Baht 280 million, or 110.7% from attributable loss to attributable profit. This was mainly due to a change of Net loss to Net profit.

Food Business

For the first quarter ended 31 December 2019, sales revenue was Baht 3,874 million, an increase of Baht 58 million or 1.5%. This was mainly due to an increase in revenue from Oishi food.

Gross profit was Baht 1,713 million, an increase of Baht 22 million or 1.3%. This was mainly due to an increase in sales.

Earnings before interest, tax, depreciation and amortization (EBITDA) was Baht 462 million, a decrease of Baht 23 million or 4.7%. This was mainly due to an increase in advertising and promotion expenses, although there was an increase in gross profit.

Net profit was Baht 145 million, a decrease of Baht 30 million, or 17.1%. This was mainly due to a decrease in EBITDA.

Attributable profit to shareholders of the Company was Baht 131 million, a decrease of Baht 20 million, or 13.2%. This was mainly due to a decrease in net profit.

Financial Position

Assets

Total assets as at 31 December 2019 was Baht 412,806 million, an increase of Baht 5,310 million or 1.30% compared with total assets at the end of September 2019. This was mainly due to an increase in current assets of Baht 3,044 million which was mainly due to an increase in cash and cash at financial institutions, and an increase in non-current assets of Baht 2,266 million which was mainly due to an increase in property, plant and equipment, and an increase in investments in associates and joint ventures.

Liabilities

Total liabilities as at 31 December 2019 was Baht 254,197 million, a decrease of Baht 2,978 million or 1.16% compared with total liabilities at the end of September 2019. This was mainly due to a decrease in short-term loans from financial institutions.

The periods to maturity of interest-bearing debts were as follows.

Unit: Million Baht

Within one year (Dec 2020)	14,620
After one year but within two years (Dec 2021)	47,547
After two years	<u>150,582</u>
Total	<u><u>212,749</u></u>

Shareholders' Equity

Total equity as at 31 December 2019 was Baht 158,609 million, an increase of Baht 8,288 million or 5.51% compared with the equity at the end of September 2019. This was mainly due to an increase in net retained earnings from the net profit of the period.

Liquidity

Cash and cash at financial institutions, as at 31 Dec 2019, was Baht 27,520 million. The net increase from the beginning of the period was Baht 3,157 million. Details of activities were as follows.

	Unit Million Baht
Net cash from operating activities	12,047
Net cash from (used in) investing activities	(3,826)
Net cash from (used in) financing activities	<u>(6,834)</u>
Increase in cash and cash equivalents	1,387
Adjustment from financial statement translation	373
Net increase in cash at financial institutions	<u>1,397</u>
Net increase in cash and cash at financial institutions	3,157
Cash and cash at financial institutions at beginning of period	<u>24,363</u>
Cash and cash at financial institutions at end of period	<u><u>27,520</u></u>

Net cash inflow from operating activities of Baht 12,047 million for the period ended 31 Dec 2019 was Baht 5,514 million lower than Baht 17,561 million of last year. This was due to a net decrease of Baht 6,947 million from a decrease in non-cash items and a decrease from working capital, and an increase in net profit of Baht 1,433 million.

Net cash used in investing activities of Baht 3,826 million for the period ended 31 Dec 2019 was Baht 2,826 million lower than Baht 1,000 million of last year. This was mainly due to a decrease in cash outflow in current investments, and a decrease in cash outflow on acquisition of businesses.

Net cash used in financing activities of Baht 6,834 million for the period ended 31 Dec 2019 was Baht 9,179 million, lower than Baht 16,013 million of last year. This was mainly due to a decrease in repayment of long-term loans from financial institutions of last year.

Financial Ratios

	<u>Dec 31, 19</u>	<u>Sep 30, 19</u>
Current Ratio (times)	1.79	1.59
Liability to Equity Ratio (Gearing Ratio) (times)	1.60	1.71
Interest Bearing Debt to Equity Ratio (times)	1.34	1.46
Net interest Bearing Debt to Equity Ratio (times)	1.17	1.30
Net Interest Bearing Debt to EBITDA (times)(annualized)	3.95	4.33
Net asset value per share (Baht)	4.92	4.61
	<u>Dec 31, 19</u>	<u>Dec 31, 18</u>
Earnings per share for the quarter (Baht)	0.34	0.30
	<u>Oct 19–Dec 19</u>	<u>Oct 18–Dec 18</u>
Accounts Receivable Turnover (days)	7	7
Inventory Turnover (days)		
Spirits Business : finished goods	49	41
Beer Business : finished goods	9	10
Non-alcohol Business : finished goods	24	19
Food Business : finished goods	6	5

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

N/A

10. Commentary to accompany the announcement regarding significant trends or competitive conditions in the industry and any known factors or events that may affect the group in the next reporting period or over the next 12 months.

During October – December 2019, the Thai economy expanded at a slower pace as a result of private consumption indicators decelerated, in line with softening non-farm income and consumer confidence despite supports from the government’s economic stimulus measures. The government supported economic growth through stimulus measures “Chim-Shop-Chai” (“Taste-Shop-Spend”) to promote domestic consumption. As a result, the consumption improved to some extent. As for the tourism sector for the quarter ended December 2019, it continued to expand well partly due to the low base effect from the tour boat incident in Phuket last year.

The beverage industry during October – December 2019 expanded due to the flooding in some provinces in the north-eastern region, resulting in the increase in demand for clean drinking water. Also, the year-end holiday was longer and cooler than the previous year and as a result, the sales volume of alcoholic beverages increased. Another reason was the stimulus measures from government, which helped consumers to have more purchasing power than the same period last year.

Overall Business

Total sales revenue of the Company for the quarter ended 31 December 2019 was Baht 75,680 million, an increase of 4.2% when compared to last year. This was due to an increase in sales revenue of all business segment.

Net profit was Baht 9,213 million, increased 23.2% compared to last year. This was due an increase in net profit of spirits business, beer business, and a change in net loss of non-alcoholic beverage business to net profit, although there was a decrease in net profit of food business and F&N/FPL.

Spirits Business

In 1Q FY2020, the Company’s spirits business generated sales revenue amounting to Baht 34,420 million, an improvement of 8.8% compared to 1Q FY2019 due to an increase in domestic demand. Total sales volumes recorded by the business increased 4.2% YoY. Overall, the spirits business reported net profit amounting to Baht 7,113 million, a satisfactory growth of 23.6% YoY.

Beer Business

The Company’s beer business recorded sales revenue growth of 0.2% YoY to Baht 33,222 million. Total sales volume recorded decreased 0.1% YoY when including Sabeco’s sales, and increased 13.5% YoY when excluding Sabeco’s sales. The Company’s net profit for the beer business increased 158.4% YoY to Baht 796 million. This was mainly due to the decrease in advertising and promotion expenses.

Non-Alcoholic Beverage Business

The Company's non-alcoholic beverage business generated sales revenue amounting to Baht 4,214 million, up 4.4% YoY. Total sales volume rose 1.9% YoY mainly due to the increase in drinking water and ready-to-drink tea sales volume despite a decrease in carbonated soft drink sales volume. The business showed an impressive performance in this quarter by turning from net loss to net profit. The segment report a net profit of Baht 125 million, an increase of 150% YoY, due to the increase in sales revenue and a decrease in cost of sale and advertising and promotion expenses.

Food Business

1Q FY2020, The Company's food business recorded sales revenue totaling Baht 3,874 million, up 1.5% YoY. This was mainly due to the increase in revenue from Oishi food. However, the food business reported net profit amounting to Baht 145 million, down 17.1% YoY, due to the increase in advertising and promotion expenses.

International Business

Sales revenue recorded by the Company's international business dropped by 11% YoY to Baht 18,563 million because of the decline in both spirits and beer sales. The international spirits business's revenue decreased by 11% because of the slowdown in Grand Royal Group's sales, as well as a slow start of scotch whisky. The international beer business reported sales revenue decline of 12%, mainly due to the decrease in Sabeco's revenue.

11. If a decision regarding dividend has been made:-

(a) Whether an interim ordinary dividend has been declared (recommended)

No.

; and

(b) (i) Amount per share cents

N/A

(ii) Previous corresponding period cents

N/A

(c) Whether the dividend is before tax, net of tax or tax exempt. If before tax or net of tax, state the tax rate and the country where the dividend is derived. (If the dividend is not taxable in the hands of shareholders, this must be stated).

N/A

(d) The date the dividend is payable.

N/A

(e) The date on which Registrable Transfers received by the company (up to 5.00 pm) will be registered before entitlements to the dividend are determined.

N/A

12. If no dividend has been declared/recommended, a statement to that effect and the reason(s) for the decision.

N/A

13. If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

Thai Beverage Public Company Limited

Unaudited but reviewed transactions for the three-month period (Oct-Dec19) ended 31 December 2019

Interested persons transactions for the three-month period (Oct-Dec19) ended 31 December 2019

	Aggregate value of all interested persons transactions for the three-month period (Oct-Dec19) ended 31 December 2019 (excluding transactions less than S\$100,000* and transactions conducted under Shareholders' Mandate) Baht '000	Aggregate value of all interested persons transactions conducted under the Shareholders' mandate (excluding transactions less than S\$100,000*) Baht '000
A Revenue from sales and service income		
1 Thai Glass Industries PCL	-	24,441
2 North Park Golf And Sports Club Co., Ltd.	-	28,655
3 Thai Malaya Glass Co., Ltd.	-	58,121
4 F&N Foods Pte Ltd.	-	25,142
5 F&N Dairies (Thailand) Limited	-	36,007
6 Emerald Brewery Myanmar Limited	-	20,325
7 TCC Hotel Asset Management Co., Ltd.	-	5,407
8 Big C Supercenter PCL	-	1,247,091
9 BJC Specialties Co., Ltd.	-	10,015
10 One Bangkok Company Limited	-	4,613
B Other income		
1 The Southeast Insurance PCL **	-	4,753
2 Thai Malaya Glass Co., Ltd.	-	9,902
3 F&N Global Marketing Pte. Ltd.	-	3,825
4 Fraser & Neave (Singapore) Pte. Limited	-	4,696
5 Emerald Brewery Myanmar Limited	-	2,687
C Cost of sales		
1 PS Recycle Co., Ltd.	-	57,050
2 Thip Sugar Kamphaengphet Co., Ltd. ***	-	2,885
3 Southeast Capital Co., Ltd.	-	3,029
4 Thai Beverage Can Co., Ltd.	-	215,454
5 Beri Jucker PCL	-	2,483
6 The Southeast Insurance PCL **	-	26,448
7 Thip Sugar Sukhothai Co., Ltd.	-	16,994
8 North Park Golf And Sports Club Co., Ltd.	-	14,487
9 Siam Food Products PCL	-	7,059
10 Plantheon Trading Co., Ltd.	-	10,210
11 Thai Malaya Glass Co., Ltd.	-	1,707,069
12 F&N Global Marketing Pte. Ltd.	-	2,324
13 Gaew Grung Thai Co., Ltd.	-	2,678
14 Gaewsamsiri Co., Ltd.	-	5,038
15 Sub Permpoon 8 Co., Ltd.	-	3,517
16 Golden Ventures Leasehold Real Estate Investment Trust	-	3,965
17 CW Towers Co., Ltd.	-	14,027
18 BJC Specialties Co., Ltd.	-	2,730
19 Amarin Television Co., Ltd.	-	3,375
20 TBC-BALL Beverage Can Vietnam Limited	-	188,901

Thai Beverage Public Company Limited
 Unaudited but reviewed transactions for the three-month period (Oct-Dec19) ended 31 December 2019

Interested persons transactions for the three-month period (Oct-Dec19) ended 31 December 2019

	Aggregate value of all interested persons transactions for the three-month period (Oct-Dec19) ended 31 December 2019 (excluding transactions less than S\$100,000* and transactions conducted under Shareholders' Mandate) Baht '000	Aggregate value of all interested persons transactions conducted under the Shareholders' mandate (excluding transactions less than S\$100,000*) Baht '000
D Selling expenses		
1 Southeast Capital Co., Ltd.	-	81,306
2 The Southeast Insurance PCL **	-	3,770
3 Thippatana Arcade Co., Ltd.	-	2,252
4 F&N Foods Pte Ltd.	-	28,809
5 P.I.T. Factory Co., Ltd.	-	5,245
6 The Street Retail Development Co., Ltd.	-	2,617
7 Big C Supercenter PCL	-	18,191
8 Amarin Television Co., Ltd.	-	5,648
9 TICON Logistics Park Co., Ltd.	-	6,692
10 Kasemsabbhakdi Co., Ltd.	-	2,242
E Administrative expenses		
1 Southeast Capital Co., Ltd.	-	36,449
2 T.C.C. Technology Co., Ltd.	-	56,246
3 The Southeast Insurance PCL **	-	5,927
4 North Park Golf And Sports Club Co., Ltd.	-	10,264
5 Thai Alcohol PCL	-	17,278
6 Thai Malaya Glass Co., Ltd.	-	6,766
7 Fraser and Neave, Limited	-	16,184
8 Fraser & Neave (Singapore) Pte. Limited	-	3,775
9 Commercial Solution Co., Ltd.	-	11,502
10 Business Process Outsourcing Co., Ltd.	-	29,225
11 TCC Hotel Asset Management Co., Ltd.	-	26,323
12 Pacific Leisure (Thailand) Limited	-	5,713
13 CW Towers Co., Ltd.	-	15,961
F Purchase of assets		
1 Wattanapat Trading Co., Ltd.	1,029,266	-
2 Menghua's United Commercial Co., Ltd.	158,344	-
3 Thai Malaya Glass Co., Ltd.	-	3,100
4 Dhanasindhi Co., Ltd.	-	42,917

* Exchange rate Baht 22.21 per 1 SGD.

** Converted from company limited to public company limited

*** Formerly : The Maewang Sugar Industry Co., Ltd.

14. CONFIRMATION BY THE BOARD OF DIRECTORS

Pursuant to Rule 705(5) of the SGX Listing Manual

We, Thapana Sirivadhanabhakdi and Sithichai Chaikriangkrai, being two Directors of Thai Beverage Public Company Limited (the "Company"), do hereby confirm on behalf of the Directors of the Company, that, to the best of their knowledge, nothing has come to the attention of the Board of Directors of the Company which may render these three-month ended December 31, 2019 financial results to be false or misleading in any material respect.

On behalf of the Board

Thapana Sirivadhanabhakdi
Director

Sithichai Chaikriangkrai
Director

15. Confirmation that the issuer has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7.7) under Rule 720(1).

The Company confirms that it has procured undertakings from all its Directors and Executive Officers (in the format set out in Appendix 7.7) pursuant to Rule 720(1) of the SGX Listing Manual.

16. Reference is made to Thai Beverage Public Company Limited's SGX Announcement dated 1 July 2016 (the "**1 July Announcement**") on the Company's involvement in the Pracharath Project and the incorporation of social enterprises known as National Pracharath and Provincial Pracharath. As at 31 December 2019, a total of 76 Provincial Pracharaths have been incorporated. As described in the 1 July Announcement the Company has initially invested and will invest Baht 1 million in the paid-up capital in each of these Provincial Pracharaths, which is equal to 1,000 ordinary shares. The Company intends to transfer 960 ordinary shares of each of these Provincial Pracharaths to other external entities which can be Pracharath contributors such that the Company will end up holding approximately 1% of each Provincial Pracharath's registered capital.