

Thai Beverage Public Company Limited

Financial Statements And Dividend Announcement For The Six-Month Period Ended 30 June 2015.

PART I INFORMATION REQUIRED FOR Q2 AND THE SIX-MONTH PERIOD ENDED 30 JUNE (HALF-YEAR) ANNOUNCEMENTS.

1. (a) (i) An income statement and statement of comprehensive income, or a statement of comprehensive income, for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year.

Thai Beverage Public Company Limited and its Subsidiaries
Statement of income (Unaudited)

	Consolidated financial statements Three-month period ended 30 June			(Unit : Thousand Baht) Consolidated financial statements Six-month period ended 30 June		
	2015	2014	+ / (-)	2015	2014	+ / (-)
Revenues from sales and services						
Revenue from sale of goods and rendering of services	38,992,425	40,024,484	(3%)	84,696,802	81,067,961	4%
Total revenues from sales and services	38,992,425	40,024,484	(3%)	84,696,802	81,067,961	4%
Cost of sales and services						
Cost of sales of goods and rendering of services	27,147,295	28,317,680	(4%)	59,198,613	57,043,613	4%
Total cost of sales and services	27,147,295	28,317,680	(4%)	59,198,613	57,043,613	4%
Gross profit	11,845,130	11,706,804	1%	25,498,189	24,024,348	6%
Selling expenses	3,928,675	3,318,459	18%	7,319,554	6,255,324	17%
Administrative expenses	2,768,984	2,726,932	2%	5,681,465	5,284,472	8%
Net loss on foreign exchange	70,528	-		12,584	-	
Finance costs	269,252	408,919	(34%)	701,522	803,581	(13%)
Operating profit	4,807,691	5,252,494	(8%)	11,783,064	11,680,971	1%
Interest income	8,538	60,941	(86%)	9,758	76,460	(87%)
Net gain on foreign exchange	-	22,397	(100%)	-	28,707	(100%)
Other income	613,120	135,870	351%	721,452	290,971	148%
Net operating profit	5,429,349	5,471,702	(1%)	12,514,274	12,077,109	4%
Share of profit of associates, net of income tax	1,585,416	1,150,637	38%	2,480,551	1,825,539	36%
Profit before income tax expense	7,014,765	6,622,339	6%	14,994,825	13,902,648	8%
Income tax expense	1,063,510	1,142,118	(7%)	2,513,929	2,483,764	1%
Profit for the period	5,951,255	5,480,221	9%	12,480,896	11,418,884	9%
Profit attributable to:						
Owners of the Company	5,862,198	5,521,634	6%	12,437,641	11,490,278	8%
Non-controlling interests	89,057	(41,413)	(315%)	43,255	(71,394)	(161%)
Profit for the period	5,951,255	5,480,221	9%	12,480,896	11,418,884	9%
Basic earnings per share (Baht)	0.23	0.22	5%	0.50	0.46	9%
Diluted earnings per share (Baht)	0.23	0.22	5%	0.50	0.46	9%

Thai Beverage Public Company Limited and its Subsidiaries
Statement of comprehensive income (Unaudited)

(Unit : Thousand Baht)

	Consolidated financial statements Three-month period ended 30 June			Consolidated financial statements Six-month period ended 30 June		
	2015	2014	+ / (-)	2015	2014	+ / (-)
Profit for the period	5,951,255	5,480,221	9%	12,480,896	11,418,884	9%
Other comprehensive income						
<i>Items that are or may be reclassified to profit or loss</i>						
Share of other comprehensive income of associates	(643,520)	(775,239)	(17%)	(214,263)	(262,596)	(18%)
Foreign currency translation differences for foreign operations	3,807,226	213,898	1680%	1,400,246	150,172	832%
Net change in fair value of available-for-sale investments	529	(4,495)	(112%)	2,380	(2,115)	(213%)
Income tax on other comprehensive income	3,064	920	233%	2,694	3,775	(29%)
Other comprehensive income for the period, net of income tax	3,167,299	(564,916)	(661%)	1,191,057	(110,764)	(1175%)
Total comprehensive income for the period	9,118,554	4,915,305	86%	13,671,953	11,308,120	21%
Total comprehensive income attributable to:						
Owners of the Company	9,008,611	4,957,772	82%	13,614,462	11,380,696	20%
Non-controlling interests	109,943	(42,467)	(359%)	57,491	(72,576)	(179%)
Total comprehensive income for the period	9,118,554	4,915,305	86%	13,671,953	11,308,120	21%

- (a) (ii) The following items (with appropriate breakdowns and explanations), if significant, must either be included in the income statement or in the notes to the income statement for the current financial period reported on and the corresponding period of the immediately preceding financial year:—

NOTE :

Net profit is arrived at after charging / (Crediting) the following :

(Unit : Thousand Baht)

	Consolidated financial statements			Consolidated financial statements		
	Three-month period ended 30 June			Six-month period ended 30 June		
	2015	2014	+ / (-)	2015	2014	+ / (-)
A Investment (income) expenses	(1,588,317)	(1,154,696)	38%	(2,483,452)	(1,829,598)	36%
B Other income including interest income	(152,302)	(136,465)	12%	(240,746)	(259,545)	(7%)
C Interest on borrowings	269,252	408,919	(34%)	701,522	803,581	(13%)
D Depreciation and amortization	1,105,281	999,312	11%	2,153,512	1,982,676	9%
E Allowance for doubtful debts and bad debts written off	(42,392)	2,334	(1916%)	18,065	519	3381%
F Write-off for stock obsolescence	2,000	101,884	(98%)	6,253	108,089	(94%)
G Impairment in value of investments	-	-	-	-	-	-
H Foreign exchange (gain) / loss	70,528	(22,397)	(415%)	12,584	(28,707)	(144%)
I Adjustments for under or overprovision of tax in respect of prior year	-	-	-	-	-	-
J (Profit) or loss on sale of investments, properties, and / or plant and equipment	(463,840)	(47,651)	873%	(471,376)	(86,479)	445%
K Exceptional items	-	-	-	-	-	-
L Extraordinary items	-	-	-	-	-	-

- (b) (i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

Thai Beverage Public Company Limited and its Subsidiaries
Statement of financial position
As at 30 June 2015 and 31 December 2014

	Consolidated		Separate	
	financial statements		financial statements	
	30-Jun-2015	31-Dec-2014	30-Jun-2015	31-Dec-2014
	(Unaudited)	(Audited)	(Unaudited)	(Audited)
Assets				
Current assets				
Cash and cash equivalents	1,909,001	2,230,079	42,527	37,082
Current investments	301	299	-	-
Trade accounts receivable	3,286,717	3,668,298	286,023	399,002
Other receivables	704,697	622,990	27,392	27,509
Short-term loans to and other receivables				
from related parties	340,675	452,521	2,329,886	12,263,771
Inventories	37,204,179	34,063,698	-	-
Other current assets	3,664,262	3,719,144	17,923	17,759
Assets classified as held for sale	-	1,290,505	-	-
Total current assets	47,109,832	46,047,534	2,703,751	12,745,123
Non-current assets				
Investments in associates	67,979,886	67,614,203	-	-
Investments in subsidiaries	-	-	131,794,835	101,829,893
Other long-term investments	272,972	270,525	-	-
Long-term loans to and other receivables				
from related parties	82,450	77,533	11,832,065	3,730,394
Investment properties	1,263,790	1,114,390	-	-
Property, plant and equipment	46,952,161	47,271,321	64,217	64,188
Goodwill	7,049,651	7,043,748	-	-
Other intangible assets	161,887	150,053	33,539	26,580
Leasehold rights	154,580	157,808	-	-
Deferred tax assets	440,284	387,296	34,727	33,235
Other non-current assets	1,838,886	1,852,918	272,749	277,437
Total non-current assets	126,196,547	125,939,795	144,032,132	105,961,727
Total assets	173,306,379	171,987,329	146,735,883	118,706,850

Thai Beverage Public Company Limited and its Subsidiaries
Statement of financial position
As at 30 June 2015 and 31 December 2014

(Unit : Thousand Baht)

	Consolidated		Separate	
	30-Jun-2015	31-Dec-2014	30-Jun-2015	31-Dec-2014
	(Unaudited)	(Audited)	(Unaudited)	(Audited)
Liabilities and equity				
Current liabilities				
Bank overdrafts and short-term loans				
from financial institutions	17,168,817	8,536,490	12,377,638	5,300,000
Trade accounts payable	4,485,130	4,802,887	-	-
Other payables	4,027,885	4,378,141	145,057	214,213
Current portion of long-term loans				
from financial institutions	4,053,106	13,410,950	3,000,000	2,500,000
Short-term loans from and other payables				
to related parties	274,287	269,702	13,788,003	7,793,493
Income tax payable	2,359,710	2,631,142	5,739	50,759
Short-term provisions	33,118	34,829	-	-
Other current liabilities	1,585,794	1,972,088	38,804	56,720
Total current liabilities	33,987,847	36,036,229	29,355,241	15,915,185
Non-current liabilities				
Long-term loans from and other payables				
to related parties	104	104	15,032,256	12,568,700
Debentures	1,000,000	1,000,000	-	-
Long-term loans from financial institutions	27,764,618	26,554,794	26,813,218	4,000,000
Deferred tax liabilities	955,048	964,948	-	-
Employee benefit obligations	2,664,260	2,576,745	182,551	173,354
Other non-current liabilities	157,382	178,196	77	77
Total non-current liabilities	32,541,412	31,274,787	42,028,102	16,742,131
Total liabilities	66,529,259	67,311,016	71,383,343	32,657,316
Equity				
Share capital:				
Authorised share capital	29,000,000	29,000,000	29,000,000	29,000,000
Issued and paid-up share capital	25,110,025	25,110,025	25,110,025	25,110,025
Difference arising from common control transactions	(19,718,440)	(19,718,440)	31,035	31,035
Premium on ordinary shares	17,215,737	17,215,737	17,215,737	17,215,737
Retained earnings:				
Appropriated - legal reserve	2,900,000	2,900,000	2,900,000	2,900,000
Unappropriated	74,218,545	73,290,094	30,095,743	40,792,737
Other components of equity	3,600,622	2,465,223	-	-
Equity attributable to owners of the Company	103,326,489	101,262,639	75,352,540	86,049,534
Non-controlling interests	3,450,631	3,413,674	-	-
Total equity	106,777,120	104,676,313	75,352,540	86,049,534
Total liabilities and equity	173,306,379	171,987,329	146,735,883	118,706,850

(b) (ii) In relation to the aggregate amount of the group's borrowings and debt securities, specify the following as at the end of the current financial period reported on with comparative figures as at the end of the immediately preceding financial year:—

(ii) Aggregate amount of group's borrowings and debt securities

(A) the amount repayable in one year or less, or on demand;

As at 30 June 2015				As at 31 December 2014			
Letter of Comfort	Unsecured	Guaranteed	Unsecured with guarantee	Letter of Comfort	Unsecured	Guaranteed	Unsecured with guarantee
538,818	19,628,638	1,001,361	53,106	334,285	10,073,000	1,029,205	10,510,950

(Unit : Thousand Baht)

(B) the amount repayable after one year;

As at 30 June 2015				As at 31 December 2014			
Secured	Unsecured	Guaranteed	Unsecured with guarantee	Secured	Unsecured	Guaranteed	Unsecured with guarantee
-	28,313,218	-	451,400	-	5,600,000	-	21,954,794

(Unit : Thousand Baht)

(C) details of any collaterals.

N/A

(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

Thai Beverage Public Company Limited and its Subsidiaries
 Statements of cash flows (Unaudited)
 Six-month period ended 30 June 2015 and 2014

	Consolidated		(Unit : Thousand Baht)	
	financial statements		Separate	
	2015	2014	2015	2014
Cash flows from operating activities				
Profit for the period	12,480,896	11,418,884	853,618	8,216,451
Adjustments for				
Depreciation and amortisation	2,128,512	1,957,676	11,006	11,447
Interest income	(9,758)	(76,460)	(384,928)	(430,497)
Finance costs	701,522	803,581	913,356	814,499
Unrealised (gain) loss on exchange	26,463	(26,705)	15,866	(28)
Bad and doubtful debts expenses	18,065	519	-	-
Amortisation of advance payments to a specialist	25,000	25,000	4,687	4,687
Reversal of allowance for decline in value of inventories	(107,440)	(11,348)	-	-
Gain on disposal of assets classified as held for sale	(445,766)	-	-	-
Gain on disposal and write-off of property, plant and equipment and intangible assets	(25,610)	(86,479)	(7)	(250)
Reversal of impairment loss on property, plant and equipment	(72)	(89)	-	-
Dividend income	(2,901)	(4,059)	(660,928)	(7,888,828)
Employee benefit expenses	121,027	103,656	9,197	8,483
Share of profit of associates, net of income tax	(2,480,551)	(1,825,539)	-	-
Income tax expense	2,513,929	2,483,764	60,842	95,742
	14,943,316	14,762,401	822,709	831,706
Changes in operating assets and liabilities				
Trade accounts receivable	363,317	1,014,115	112,978	-
Other receivables from related parties	107,687	95,170	(88,373)	216,269
Inventories	(3,031,274)	(1,764,068)	-	-
Other current assets	(25,786)	491,501	(47)	(3,012)
Trade accounts payable	(320,074)	(646,533)	-	-
Other payables to related parties	(13,529)	(70,789)	(127,103)	(101,530)
Other current liabilities	(566,569)	89,167	(83,150)	(12,940)
Employee benefit paid	(65,056)	(48,190)	-	-
Other non-current liabilities	(12,836)	5,814	-	-
Cash generated from operating activities	11,379,196	13,928,588	637,014	930,493
Income tax paid	(2,845,554)	(2,819,551)	(107,355)	(544,291)
Net cash from operating activities	8,533,642	11,109,037	529,659	386,202

Thai Beverage Public Company Limited and its Subsidiaries
 Statements of cash flows (Unaudited)
 Six-month period ended 30 June 2015 and 2014

(Unit : Thousand Baht)

	Consolidated		Separate	
	financial statements		financial statements	
	<u>2015</u>	<u>2014</u>	<u>2015</u>	<u>2014</u>
Cash flows from investing activities				
Interest received	9,817	77,242	394,716	438,500
Dividends received	2,275,873	2,438,284	660,928	7,888,828
Increase in current investments	(2)	(170)	-	-
Loans to related parties	-	-	(2,649,442)	(2,070,544)
Proceeds from loans to related parties	-	-	4,560,242	4,316,418
Decrease in other long-term loans	-	2,035	-	-
Cash inflow on investments in indirect subsidiary	19,512	-	-	-
Cash outflow on investments in subsidiaries	-	-	(29,964,942)	(3,304,315)
Sale of assets classified as held for sale	1,736,271	-	-	-
Purchase of investment properties	(154,405)	-	-	-
Purchase of property, plant and equipment	(1,910,982)	(2,075,721)	(14,507)	(15,736)
Sale of property, plant and equipment	73,814	121,551	12	250
Purchase of intangible assets	(26,412)	(9,161)	(8,672)	(3,098)
Sale of intangible assets	211	2	-	-
(Increase) decrease in other non-current assets	(10,967)	200,837	-	24
Cash received from capital reduction of associate	-	4,464,928	-	-
Net cash from (used in) investing activities	<u>2,012,730</u>	<u>5,219,827</u>	<u>(27,021,665)</u>	<u>7,250,327</u>
Cash flows from financing activities				
Interest paid	(779,847)	(660,837)	(1,136,493)	(804,146)
Dividends paid to owners of the Company	(11,550,612)	(7,533,008)	(11,550,612)	(7,533,008)
Dividends paid to non-controlling interests	(40,046)	(38,140)	-	-
Bank overdrafts	176,688	175,067	-	(353)
Proceeds from short-term loans from financial institutions	76,077,000	4,357,000	61,730,000	500,000
Repayment of short-term loans from financial institutions	(67,549,000)	(3,875,000)	(54,580,000)	(500,000)
Proceeds from loans from related parties	-	-	12,348,656	6,998,000
Repayment of loans from related parties	-	-	(3,814,100)	(4,562,300)
Proceeds from long-term loans from financial institutions	25,500,000	-	25,000,000	-
Repayment of long-term loans from financial institutions	(32,127,131)	(11,079,810)	(1,500,000)	(1,167,000)
Net cash from (used in) financing activities	<u>(10,292,948)</u>	<u>(18,654,728)</u>	<u>26,497,451</u>	<u>(7,068,807)</u>
Net increase (decrease) in cash and cash equivalents				
	253,424	(2,325,864)	5,445	567,722
Cash and cash equivalents at 1 January	2,230,079	5,101,568	37,082	763,196
Foreign currency transaction differences for foreign operations	(574,502)	187,423	-	-
Cash and cash equivalents at 30 June	<u>1,909,001</u>	<u>2,963,127</u>	<u>42,527</u>	<u>1,330,918</u>
Non-cash items				
Payable for acquisition of assets	408,920	569,701	2,543	856
Reclassified from short-term loan to long-term loan to related parties	-	-	8,843,000	-

(d) (i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

(Unit : Thousand Baht)

	Consolidated financial statements													
	Issued and paid-up share capital	Difference arising from common control transactions	Premium on ordinary shares	Retained earnings		Other components of equity					Equity attributable to owners of the Company	Non-controlling interests	Total equity	
				Legal reserve	Unappropriated	Currency translation differences	Revaluation surplus	Fair value changes in available-for-sale investments	Share of other comprehensive income of associates	Total other components of equity				
Six-month period ended 30 June 2014														
Balance at 1 January 2014	25,110,025	(19,718,440)	17,215,737	2,900,000	63,010,734	(695,599)	3,999,380	8,721	2,455,562	5,768,064	94,286,120	3,706,970	97,993,090	
Transactions with owners, recorded directly in equity														
<i>Distributions to owners of the Company</i>														
Dividends to owners of the Company	-	-	-	-	(7,533,008)	-	-	-	-	-	(7,533,008)	(38,140)	(7,571,148)	
Total transactions with owners, recorded directly in equity	-	-	-	-	(7,533,008)	-	-	-	-	-	(7,533,008)	(38,140)	(7,571,148)	
Comprehensive income for the period														
Profit or loss	-	-	-	-	11,490,278	-	-	-	-	-	11,490,278	(71,394)	11,418,884	
Other comprehensive income	-	-	-	-	-	150,757	3,351	(1,094)	(262,596)	(109,582)	(109,582)	(1,182)	(110,764)	
Total comprehensive income for the period	-	-	-	-	11,490,278	150,757	3,351	(1,094)	(262,596)	(109,582)	11,380,696	(72,576)	11,308,120	
Balance at 30 June 2014	25,110,025	(19,718,440)	17,215,737	2,900,000	66,968,004	(544,842)	4,002,731	7,627	2,192,966	5,658,482	98,133,808	3,596,254	101,730,062	

(Unit : Thousand Baht)

Consolidated financial statements

	Retained earnings		Other components of equity							Equity attributable to owners of the Company	Non-controlling interests	Total equity	
	Issued and paid-up share capital	Difference arising from common control transactions	Premium on ordinary shares	Legal reserve	Unappropriated	Currency translation differences	Revaluation surplus	Fair value changes in available-for-sale investments	Share of other comprehensive income of associates				Total other components of equity
Six-month period ended 30 June 2015													
Balance at 1 January 2015	25,110,025	(19,718,440)	17,215,737	2,900,000	73,290,094	(1,757,547)	4,002,732	7,079	212,959	2,465,223	101,262,639	3,413,674	104,676,313
Transactions with owners, recorded directly in equity													
<i>Dividends to owners of the Company</i>													
Dividends to owners of the Company	-	-	-	-	(11,550,612)	-	-	-	-	-	(11,550,612)	(40,046)	(11,590,658)
<i>Total distributions to owners of the Company</i>	-	-	-	-	(11,550,612)	-	-	-	-	-	(11,550,612)	(40,046)	(11,590,658)
Acquisition of non-controlling interests	-	-	-	-	-	-	-	-	-	-	-	19,512	19,512
Total transactions with owners, recorded directly in equity	-	-	-	-	(11,550,612)	-	-	-	-	-	(11,550,612)	(20,534)	(11,571,146)
Comprehensive income for the period													
Profit or loss	-	-	-	-	12,437,641	-	-	-	-	-	12,437,641	43,255	12,480,896
Other comprehensive income	-	-	-	-	41,422	1,389,853	(41,422)	1,231	(214,263)	1,135,399	1,176,821	14,236	1,191,057
Total comprehensive income for the period	-	-	-	-	12,479,063	1,389,853	(41,422)	1,231	(214,263)	1,135,399	13,614,462	57,491	13,671,953
Balance at 30 June 2015	25,110,025	(19,718,440)	17,215,737	2,900,000	74,218,545	(367,694)	3,961,310	8,310	(1,304)	3,600,622	103,326,489	3,450,631	106,777,120

(Unit : Thousand Baht)

	Separate financial statements					Total equity
	Issued and paid-up share capital	Difference arising from common control transactions	Premium on ordinary shares	Retained earnings		
Legal reserve				Unappropriated		
Six-month period ended 30 June 2014						
Balance at 1 January 2014	25,110,025	31,035	17,215,737	2,900,000	23,189,053	68,445,850
Transactions with owners, recorded directly in equity						
Dividends to owners of the Company	-	-	-	-	(7,533,008)	(7,533,008)
Total transactions with owners, recorded directly in equity	-	-	-	-	(7,533,008)	(7,533,008)
Comprehensive income for the period						
Profit	-	-	-	-	8,216,451	8,216,451
Total comprehensive income for the period	-	-	-	-	8,216,451	8,216,451
Balance at 30 June 2014	25,110,025	31,035	17,215,737	2,900,000	23,872,496	69,129,293

(Unit : Thousand Baht)

	Separate financial statements					Total equity
	Issued and paid-up share capital	Difference arising from common control transactions	Premium on ordinary shares	Retained earnings		
Legal reserve				Unappropriated		
Six-month period ended 30 June 2015						
Balance at 1 January 2015	25,110,025	31,035	17,215,737	2,900,000	40,792,737	86,049,534
Transactions with owners, recorded directly in equity						
Dividends to owners of the Company	-	-	-	-	(11,550,612)	(11,550,612)
Total transactions with owners, recorded directly in equity	-	-	-	-	(11,550,612)	(11,550,612)
Comprehensive income for the period						
Profit	-	-	-	-	853,618	853,618
Total comprehensive income for the period	-	-	-	-	853,618	853,618
Balance at 30 June 2015	25,110,025	31,035	17,215,737	2,900,000	30,095,743	75,352,540

- (d) (ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

N/A

- (d) (iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

	30 June 2015	31 December 2014
Total number of shares	25,110,025,000	25,110,025,000

- (d) (iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

N/A

2. Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice.

The figures have been reviewed by the company's auditor in accordance with Thai Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity".

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Please see page 1 of the attached interim financial statements.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The accounting policies and methods of computation applied in these interim financial statements are consistent with those applied in the financial statements for the year ended 31 December 2014.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

N/A

6. Earnings per ordinary share of the group for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends:-

	Consolidated financial statements			Consolidated financial statements		
	Three-month period ended 30 June			Six-month period ended 30 June		
	Changes			Changes		
	2015	2014	+ / (-)	2015	2014	+ / (-)
Earning per ordinary share of the group based on net profit attributable to shareholders:-						
(a) based on the weighted average number of ordinary shares on issue	0.23	0.22	5%	0.50	0.46	9%
(b) on a fully diluted basis	0.23	0.22	5%	0.50	0.46	9%

7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:-

	Consolidated financial statements			Separate financial statements		
	30 June 2015	31 December 2014	Changes + / (-)	30 June 2015	31 December 2014	Changes + / (-)
	Net asset value per ordinary share based on weighted average number of issued share capital	4.11	4.03	2.0%	3.00	3.43

Remark: Net asset value = Total equity attributable to equity owners of the company

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-

(a) Any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors: and

(b) Any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

Thai Beverage Public Company Limited

Management Discussion and Analysis

Performance for the second quarter and six-month period ended 30 June 2015

Effective from 27 March 2015, all alcoholic beverages and tobacco have been charged an additional 2% of excise tax by law to contribute to National Sports Development Fund. Currently, the Company pays excise tax plus municipal tax, Health Promotion Fund contribution, Thai Public Broadcasting Service levy and the latest one, National Sports Development Fund, for 10.0%, 2.0%, 1.5% and 2.0% of excise tax, respectively. Thus, the Company pays excise tax plus 15.5% of excise tax for the total above mentions. The Company's current selling prices of its alcoholic beverage products have already covered this additional charge.

Due to a higher interest rate in Singapore and an appreciation of Baht against Singapore dollar in January 2015, the Company refinanced Singapore dollar loans with Baht short-term loans to avoid the floating interest rate and the currency exposures. Nonetheless, the Company restructured the Baht short-term loans amounting to Baht 25,000 million in June 2015 by issuing 18-month bills of exchange of Baht 5,000 million and entering into long-term loans with financial institutions of Baht 20,000 million. The repayments will vary based on terms from 18 months to 36 months during years 2016 - 2018.

On 17 April 2015, Sermsuk Public Company Limited ("Sermsuk"), an indirect subsidiary of the Company, sold and transferred ownership on the plot of land and building to a related company. The net cash received after deducting related expenses was Baht 1,736 million. The Company recognized gain on sales of Baht 446 million presented as a part of other income in the consolidated statement of income.

Performance for the second quarter ended 30 June 2015

Group

Quarter 2 2015	ThaiBev	F&N/FCL	Total(Mil.Baht)
Sales	38,992	-	38,992
Gross profit	11,845	-	11,845
EBITDA	6,824	1,553	8,377
Net profit	4,547	1,404	5,951

Quarter 2 2014	ThaiBev	F&N/FCL	Total(Mil.Baht)
Sales	40,025	-	40,025
Gross profit	11,707	-	11,707
EBITDA	6,902	1,116	8,018
Net profit	4,677	803	5,480
Increase(decrease)	ThaiBev	F&N/FCL	Total(Mil.Baht)
Sales	(1,033)	-	(1,033)
Gross profit	138	-	138
EBITDA	(78)	437	359
Net profit	(130)	601	471
% increase(decrease)	ThaiBev	F&N/FCL	Total(Mil.Baht)
Sales	(2.6)	-	(2.6)
Gross profit	1.2	-	1.2
EBITDA	(1.1)	39.2	4.5
Net profit	(2.8)	74.8	8.6

For the second quarter ended 30 June 2015, total sales revenue of the Company was Baht 38,992 million, a decrease of 2.6% or Baht 1,033 million, from Baht 40,025 million of the same quarter of last year. This was due to a decrease in sales revenue of spirits business of 4.7% although there was an increase in sales revenue of beer business of 0.1%, non-alcoholic beverages business of 2.4% and food business of 3.1%.

Gross profit was Baht 11,845 million, an increase of 1.2% or Baht 138 million, from Baht 11,707 million of the same quarter of last year. This was due to an increase in gross profit of beer business of 14.7% and non-alcoholic beverages business of 11.3% although there was a decrease in gross profit of spirits business of 2.4% and food business of 1.3%.

Earnings before interest, tax, depreciation and amortization (EBITDA) was Baht 8,377 million, an increase of 4.5% or Baht 359 million, from Baht 8,018 million of the same quarter of last year. This was due to an increase in EBITDA of beer business of 66.8% and non-alcoholic beverages business of 143.9% and F&N/FCL EBITDA of 39.2% although there was a decrease in EBITDA of spirits business of 6.7% and food business of 19.4%. EBITDA excluding F&N/FCL was Baht 6,824 million, a decrease of 1.1% or Baht 78 million.

Net profit was Baht 5,951 million, an increase of 8.6% or Baht 471 million, from Baht 5,480 million of the same quarter of last year. This was due to an increase in net profit of beer business of 95.1%, F&N/FCL net profit of 74.8% and a decrease in net loss of non-alcoholic business of 32.9% although there was a decrease in net profit of spirits business of 6.0%, food business of 105.9%. Net profit excluding F&N/FCL was Baht 4,547 million, a decrease of 2.8% or Baht 130 million.

Q2_2015

	Spirits	% to Sales	Beer	% to Sales	Non-alcoholic beverages	% to Sales	Food	% to Sales	Eliminate	% to Sales	Total	% to Sales
Revenue from sales	24,112	100.0	8,757	100.0	4,477	100.0	1,687	100.0	(41)	100.0	38,992	100.0
Cost of sales	15,970	66.2	6,950	79.4	3,247	72.5	1,016	60.2	(36)	87.8	27,147	69.6
Gross profit	8,142	33.8	1,807	20.6	1,230	27.5	671	39.8	(5)	12.2	11,845	30.4
Selling expenses	915	3.8	1,201	13.7	1,626	36.3	198	11.7	(11)	26.8	3,929	10.1
Administrative expenses	1,455	6.0	436	5.0	486	10.9	474	28.1	(12)	29.3	2,839	7.3
Operating profit (loss)	5,772	23.9	170	1.9	(882)	(19.7)	(1)	(0.1)	18	(43.9)	5,077	13.0
Other income/ Interest income	66	0.3	30	0.3	575	12.8	1	0.1	(18)	43.9	654	1.7
EBIT (loss)	5,838	24.2	200	2.3	(307)	(6.9)	-	-	-	-	5,731	14.7
Finance costs	54	0.2	13	0.1	50	1.1	3	0.2	-	-	120	0.3
Income tax	1,142	4.7	29	0.3	(106)	(2.4)	(1)	(0.1)	-	-	1,064	2.7
Net Profit (loss) exclude F&N/FCL	4,642	19.3	158	1.8	(251)	(5.6)	(2)	(0.1)	-	-	4,547	11.7
F&N/FCL results:												
Operating results											1,553	4.0
Net foreign exchange gain (loss)											-	-
Finance costs											(149)	(0.4)
F&N/FCL Net Profit											1,404	3.6
Net Profit											5,951	15.3
Depreciation & Amortization	403	1.7	182	2.1	383	8.6	125	7.4	-	-	1,093	2.8
EBITDA (loss) exclude F&N/FCL	6,241	25.9	382	4.4	76	1.7	125	7.4	-	-	6,824	17.5
F&N/FCL EBITDA											1,553	4.0
EBITDA											8,377	21.5

Q2_2014

	Spirits	% to Sales	Beer	% to Sales	Non-alcoholic beverages	% to Sales	Food	% to Sales	Eliminate	% to Sales	Total	% to Sales
Revenue from sales	25,307	100.0	8,744	100.0	4,371	100.0	1,637	100.0	(34)	100.0	40,025	100.0
Cost of sales	16,964	67.0	7,169	82.0	3,266	74.7	957	58.5	(38)	111.8	28,318	70.8
Gross profit	8,343	33.0	1,575	18.0	1,105	25.3	680	41.5	4	(11.8)	11,707	29.2
Selling expenses	840	3.3	1,105	12.6	1,179	27.0	203	12.4	(9)	26.5	3,318	8.3
Administrative expenses	1,278	5.0	514	5.9	494	11.3	446	27.2	(5)	14.7	2,727	6.8
Operating profit (loss)	6,225	24.6	(44)	(0.5)	(568)	(13.0)	31	1.9	18	(52.9)	5,662	14.1
Other income/ Interest income	76	0.3	100	1.1	83	1.9	12	0.7	(18)	52.9	253	0.6
EBIT (loss)	6,301	24.9	56	0.6	(485)	(11.1)	43	2.6	-	-	5,915	14.8
Finance costs	39	0.2	11	0.1	45	1.0	1	0.1	-	-	96	0.2
Income tax	1,326	5.2	(36)	(0.4)	(156)	(3.6)	8	0.5	-	-	1,142	2.9
Net Profit (loss) exclude F&N/FCL	4,936	19.5	81	0.9	(374)	(8.6)	34	2.1	-	-	4,677	11.7
F&N/FCL results:												
Operating results											1,116	2.8
Net foreign exchange gain (loss)											-	-
Finance costs											(313)	(0.8)
F&N/FCL Net Profit											803	2.0
Net Profit											5,480	13.7
Depreciation & Amortization	390	1.5	173	2.0	312	7.1	112	6.8	-	-	987	2.5
EBITDA (loss) exclude F&N/FCL	6,691	26.4	229	2.6	(173)	(4.0)	155	9.5	-	-	6,902	17.2
F&N/FCL EBITDA											1,116	2.8
EBITDA											8,018	20.0

	Increase(Decrease)											
	Spirits	%	Beer	%	Non-alcoholic beverages	%	Food	%	Eliminate	%	Total	%
Revenue from sales	(1,195)	(4.7)	13	0.1	106	2.4	50	3.1	(7)	(20.6)	(1,033)	(2.6)
Cost of sales	(994)	(5.9)	(219)	(3.1)	(19)	(0.6)	59	6.2	2	5.3	(1,171)	(4.1)
Gross profit	(201)	(2.4)	232	14.7	125	11.3	(9)	(1.3)	(9)	(225.0)	138	1.2
Selling expenses	75	8.9	96	8.7	447	37.9	(5)	(2.5)	(2)	(22.2)	611	18.4
Administrative expenses	177	13.8	(78)	(15.2)	(8)	(1.6)	28	6.3	(7)	(140.0)	112	4.1
Operating profit (loss)	(453)	(7.3)	214	486.4	(314)	(55.3)	(32)	(103.2)	-	-	(585)	(10.3)
Other income/ Interest income	(10)	(13.2)	(70)	(70.0)	492	592.8	(11)	(91.7)	-	-	401	158.5
EBIT (loss)	(463)	(7.3)	144	257.1	178	36.7	(43)	(100.0)	-	-	(184)	(3.1)
Finance costs	15	38.5	2	18.2	5	11.1	2	200.0	-	-	24	25.0
Income tax	(184)	(13.9)	65	180.6	50	32.1	(9)	(112.5)	-	-	(78)	(6.8)
Net Profit (loss) exclude F&N/FCL	(294)	(6.0)	77	95.1	123	32.9	(36)	(105.9)	-	-	(130)	(2.8)
F&N/FCL results:												
Operating results											437	39.2
Net foreign exchange gain (loss)											-	-
Finance costs											164	52.4
F&N/FCL Net Profit											601	74.8
Net Profit											471	8.6
Depreciation & Amortization	13	3.3	9	5.2	71	22.8	13	11.6	-	-	106	10.7
EBITDA (loss) exclude F&N/FCL	(450)	(6.7)	153	66.8	249	143.9	(30)	(19.4)	-	-	(78)	(1.1)
F&N/FCL EBITDA											437	39.2
EBITDA											359	4.5

Spirits Business

For the second quarter ended 30 June 2015, sales revenue was Baht 24,112 million, a decrease of Baht 1,195 million, or 4.7%. This was mainly due to a decrease in sales volume. Total sales volume of spirits was 129.3 million litres, a decrease of 3.4%.

Gross profit was Baht 8,142 million, a decrease of Baht 201 million or 2.4%. This was mainly due to a decrease in sales volume.

Earnings before interest, tax, depreciation and amortization (EBITDA) was Baht 6,241 million, a decrease of Baht 450 million, or 6.7%. This was mainly due to a decrease in gross profit and an increase in staff costs and advertising and promotion expenses.

Net profit was Baht 4,642 million, a decrease of Baht 294 million or 6.0%. This was mainly due to a decrease in EBITDA although there was a decrease in income tax.

Beer Business

For the second quarter ended 30 June 2015, sales revenue was Baht 8,757 million, an increase of Baht 13 million, or 0.1%. This was mainly due to an adjustment in sales price although there was a decrease in sales volume. Total sales volume of beer was 139.2 million litres, a decrease of 4.0%.

Gross profit was Baht 1,807 million, an increase of Baht 232 million, or 14.7%, mainly due to an increase in sales revenue and a decrease in material costs.

Earnings before interest, tax, depreciation and amortization (EBITDA) was Baht 382 million, an increase of Baht 153 million, or 66.8%. This was mainly due to an increase in gross profit although there were an increase in staff costs and advertising and promotion expenses.

Net profit was Baht 158 million, an increase of Baht 77 million, or 95.1%. This was mainly due to an increase in EBITDA although there was an increase in income tax.

Non-Alcoholic Beverages Business

For the second quarter ended 30 June 2015, sales revenue was Baht 4,477 million, an increase of Baht 106 million or 2.4%. This was mainly due to an increase in sales volume and product mix. There was mainly increase in sales volume of drinking water of 30.2 million litres, or 14.2%, 100plus (a new product) of 8.0 million litres, Jubjai (a new product) of 15.8 million litres, and soda water of 1.0 million litres, or 16.7% although there was a decrease in sales volume of carbonated soft drink of 15.8 million litres, or 19.1%, ready to drink tea of 12.5 million litres, or 14.9%, and herbal drink of 3.8 million litres, or 73.9%.

Gross profit was Baht 1,230 million, an increase of Baht 125 million or 11.3%. This was mainly due to an increase in sales and product mix.

Earnings before interest, tax, depreciation and amortization (EBITDA) loss, excluding gain on sales of Sermsuk land and building of Baht 446 million, was Baht 370 million, an increase in EBITDA loss of Baht 197 million or 113.9%. This was mainly due to a significant increase in advertising and promotion expenses and staff costs although there was an increase in gross profit. The significant increase in advertising and promotion expenses is mainly due to the new products launch. EBITDA including gain on sales of Sermsuk land and building was Baht 76 million, an increase of Baht 249 million or 143.9%.

Net loss, excluding gain on sales of Sermsuk land and building of Baht 357 million (net of corporate income tax), was Baht 608 million, an increase in net loss of Baht 234 million or 62.6%. This was mainly due to an increase in EBITDA loss, excluding gain on sales of Sermsuk land and building, and an increase in depreciation and amortization expenses. Net loss including gain on sales of Sermsuk land and building was Baht 251 million, a decrease in net loss of Baht 123 million or 32.9%.

Food Business

For the second quarter ended 30 June 2015, sales revenue was Baht 1,687 million, an increase of Baht 50 million or 3.1%. This was mainly due to an increase in number of branches.

Gross profit was Baht 671 million, a decrease of Baht 9 million or 1.3%. This was mainly due to an increase in food costs in accordance with the variety of foods offering and an increase in raw material costs but this was under closely control.

Earnings before interest, tax, depreciation and amortization (EBITDA) was Baht 125 million, a decrease of Baht 30 million or 19.4%. This was mainly due to a decrease in gross profit and an increase in staff costs and rental expenses although there was a decrease in advertising and promotion expenses.

Net loss was Baht 2 million, a decrease of Baht 36 million, or 105.9%. This was mainly due to a decrease in EBITDA.

Performance for the six-month period ended 30 June 2015

Group

6 months of 2015	ThaiBev	F&N/FCL	Total(Mil.Baht)
Sales	84,697	-	84,697
Gross profit	25,498	-	25,498
EBITDA	15,412	2,413	17,825
Net profit	10,530	1,951	12,481

6 months of 2014	ThaiBev	F&N/FCL	Total(Mil.Baht)
Sales	81,068	-	81,068
Gross profit	24,024	-	24,024
EBITDA	14,948	1,717	16,665
Net profit	10,308	1,111	11,419

Increase(decrease)	ThaiBev	F&N/FCL	Total(Mil.Baht)
Sales	3,629	-	3,629
Gross profit	1,474	-	1,474
EBITDA	464	696	1,160
Net profit	222	840	1,062

% increase(decrease)	ThaiBev	F&N/FCL	Total(Mil.Baht)
Sales	4.5	-	4.5
Gross profit	6.1	-	6.1
EBITDA	3.1	40.5	7.0
Net profit	2.2	75.6	9.3

For the first six months of 2015, total sales revenue of the Company was Baht 84,697 million, an increase of 4.5% or Baht 3,629 million, from Baht 81,068 million of the same period of last year. This was due to an increase in sales of spirits business of 2.8%, beer business of 8.9%, non-alcoholic beverages business of 5.0% and food business of 5.5%.

Gross profit was Baht 25,498 million, an increase of 6.1% or Baht 1,474 million, from Baht 24,024 million of the same period of last year. This was due to an increase in gross profit of spirits business of 2.6%, beer business of 20.7%, non-alcoholic beverages business of 14.6% and food business of 2.3%.

Earnings before interest, tax, depreciation and amortization (EBITDA) was Baht 17,825 million, an increase of 7.0 % or Baht 1,160 million, from Baht 16,665 million of the same period of last year. This was due to an increase in EBITDA of spirits business of 0.7%, beer business of 36.8%, F&N/FCL EBITDA of 40.5% and a decrease in EBITDA loss of non-alcoholic beverages business of 55.5% although there was a decrease in EBITDA of food business of 16.6%. EBITDA excluding F&N/FCL was Baht 15,412 million, an increase of 3.1% or Baht 464 million.

Net profit was Baht 12,481 million, an increase of 9.3% or Baht 1,062 million, from Baht 11,419 million of the same period of last year. This was due to an increase in net profit of spirits business of 0.9%, beer business of 49.7%, F&N/FCL net profit of 75.6% although there was an increase in

net loss of non-alcoholic business of 9.1% and a decrease in net profit of food business of 88.8%.
Net profit excluding F&N/FCL was Baht 10,530 million, an increase of 2.2% or Baht 222 million.

Unit: Million Baht

6mths YTD_2015

	Spirits	% to Sales	Beer	% to Sales	Non-alcoholic beverages	% to Sales	Food	% to Sales	Eliminate	% to Sales	Total	% to Sales
Revenue from sales	53,672	100.0	19,283	100.0	8,475	100.0	3,329	100.0	(62)	100.0	84,697	100.0
Cost of sales	35,872	66.8	15,342	79.6	6,035	71.2	2,006	60.3	(56)	90.3	59,199	69.9
Gross profit	17,800	33.2	3,941	20.4	2,440	28.8	1,323	39.7	(6)	9.7	25,498	30.1
Selling expenses	1,875	3.5	2,162	11.2	2,928	34.5	371	11.1	(16)	25.8	7,320	8.6
Administrative expenses	2,933	5.5	886	4.6	955	11.3	942	28.3	(23)	37.1	5,693	6.7
Operating profit (loss)	12,992	24.2	893	4.6	(1,443)	(17.0)	10	0.3	33	(53.2)	12,485	14.7
Other income/ Interest income	96	0.2	59	0.3	670	7.9	6	0.2	(33)	53.2	798	0.9
EBIT (loss)	13,088	24.4	952	4.9	(773)	(9.1)	16	0.5	-	-	13,283	15.7
Finance costs	102	0.2	30	0.2	102	1.2	5	0.2	-	-	239	0.3
Income tax	2,597	4.8	169	0.9	(254)	(3.0)	2	0.1	-	-	2,514	3.0
Net Profit (loss) exclude F&N/FCL	10,389	19.4	753	3.9	(621)	(7.3)	9	0.3	-	-	10,530	12.4
F&N/FCL results:												
Operating results											2,414	2.9
Net foreign exchange gain (loss)											(1)	(0.0)
Finance costs											(462)	(0.5)
F&N/FCL Net Profit											1,951	2.3
Net Profit											12,481	14.7
Depreciation & Amortization	794	1.5	361	1.9	724	8.5	250	7.5	-	-	2,129	2.5
EBITDA (loss) exclude F&N/FCL	13,882	25.9	1,313	6.8	(49)	(0.6)	266	8.0	-	-	15,412	18.2
F&N/FCL EBITDA											2,413	2.8
EBITDA											17,825	21.0

6mths YTD_2014

	Spirits	% to Sales	Beer	% to Sales	Non-alcoholic beverages	% to Sales	Food	% to Sales	Eliminate	% to Sales	Total	% to Sales
Revenue from sales	52,201	100.0	17,703	100.0	8,073	100.0	3,155	100.0	(64)	100.0	81,068	100.0
Cost of sales	34,847	66.8	14,438	81.6	5,943	73.6	1,862	59.0	(46)	71.9	57,044	70.4
Gross profit	17,354	33.2	3,265	18.4	2,130	26.4	1,293	41.0	(18)	28.1	24,024	29.6
Selling expenses	1,897	3.6	1,810	10.2	2,200	27.3	368	11.7	(20)	31.3	6,255	7.7
Administrative expenses	2,610	5.0	970	5.5	897	11.1	843	26.7	(36)	56.3	5,284	6.5
Operating profit (loss)	12,847	24.6	485	2.7	(967)	(12.0)	82	2.6	38	(59.4)	12,485	15.4
Other income/ Interest income	158	0.3	130	0.7	234	2.9	21	0.7	(38)	59.4	505	0.6
EBIT (loss)	13,005	24.9	615	3.5	(733)	(9.1)	103	3.3	-	-	12,990	16.0
Finance costs	81	0.2	24	0.1	90	1.1	3	0.1	-	-	198	0.2
Income tax	2,630	5.0	88	0.5	(254)	(3.1)	20	0.6	-	-	2,484	3.1
Net Profit (loss) exclude F&N/FCL	10,294	19.7	503	2.8	(569)	(7.0)	80	2.5	-	-	10,308	12.7
F&N/FCL results:												
Operating results											1,719	2.1
Net foreign exchange gain (loss)											(2)	(0.0)
Finance costs											(606)	(0.7)
F&N/FCL Net Profit											1,111	1.4
Net Profit											11,419	14.1
Depreciation & Amortization	774	1.5	345	1.9	623	7.7	216	6.8	-	-	1,958	2.4
EBITDA (loss) exclude F&N/FCL	13,779	26.4	960	5.4	(110)	(1.4)	319	10.1	-	-	14,948	18.4
F&N/FCL EBITDA											1,717	2.1
EBITDA											16,665	20.6

	Increase(Decrease)											
	Spirits	%	Beer	%	Non-alcoholic beverages	%	Food	%	Eliminate	%	Total	%
Revenue from sales	1,471	2.8	1,580	8.9	402	5.0	174	5.5	2	3.1	3,629	4.5
Cost of sales	1,025	2.9	904	6.3	92	1.5	144	7.7	(10)	(21.7)	2,155	3.8
Gross profit	446	2.6	676	20.7	310	14.6	30	2.3	12	66.7	1,474	6.1
Selling expenses	(22)	(1.2)	352	19.4	728	33.1	3	0.8	4	20.0	1,065	17.0
Administrative expenses	323	12.4	(84)	(8.7)	58	6.5	99	11.7	13	36.1	409	7.7
Operating profit (loss)	145	1.1	408	84.1	(476)	(49.2)	(72)	(87.8)	(5)	(13.2)	-	-
Other income/ Interest income	(62)	(39.2)	(71)	(54.6)	436	186.3	(15)	(71.4)	5	13.2	293	58.0
EBIT (loss)	83	0.6	337	54.8	(40)	(5.5)	(87)	(84.5)	-	-	293	2.3
Finance costs	21	25.9	6	25.0	12	13.3	2	66.7	-	-	41	20.7
Income tax	(33)	(1.3)	81	92.0	-	-	(18)	(90.0)	-	-	30	1.2
Net Profit (loss) exclude F&N/FCL	95	0.9	250	49.7	(52)	(9.1)	(71)	(88.8)	-	-	222	2.2
F&N/FCL results:												
Operating results											695	40.4
Net foreign exchange gain (loss)											1	50.0
Finance costs											144	23.8
F&N/FCL Net Profit											840	75.6
Net Profit											1,062	9.3
Depreciation & Amortization	20	2.6	16	4.6	101	16.2	34	15.7	-	-	171	8.7
EBITDA (loss) exclude F&N/FCL	103	0.7	353	36.8	61	55.5	(53)	(16.6)	-	-	464	3.1
F&N/FCL EBITDA											696	40.5
EBITDA											1,160	7.0

Spirits Business

For the first six months of 2015, sales revenue was Baht 53,672 million, an increase of Baht 1,471 million, or 2.8%. This was mainly due to an increase in both sales volume and sales price. Total sales volume of spirits was 285.1 million litres, an increase of 3.6%.

Gross profit was Baht 17,800 million, an increase of Baht 446 million or 2.6%. This was mainly due to an increase of sales volume and sales price.

Earnings before interest, tax, depreciation and amortization (EBITDA) was Baht 13,882 million, an increase of Baht 103 million, or 0.7%. This was mainly due to an increase in gross profit although there was an increase in staff costs and advertising and promotion expenses.

Net profit was Baht 10,389 million, an increase of Baht 95 million or 0.9%. This was mainly due to an increase in EBITDA.

Beer Business

For the first six months of 2015, sales revenue was Baht 19,283 million, an increase of Baht 1,580 million, or 8.9%. This was mainly due to an increase in sales volume and sales price. Total sales volume of beer was 308.8 million litres, an increase of 6.8%.

Gross profit was Baht 3,941 million, an increase of Baht 676 million, or 20.7%. This was mainly due to an increase in sales volume and sales price and a decrease in raw material costs.

Earnings before interest, tax, depreciation and amortization (EBITDA) was Baht 1,313 million, an increase of Baht 353 million, or 36.8%. This was mainly due to an increase in gross profit although there was an increase in staff costs and advertising and promotion expenses.

Net profit was Baht 753 million, an increase of Baht 250 million, or 49.7%. This was mainly due to an increase in EBITDA although there was an increase in income tax.

Non-Alcoholic Beverages Business

For the first six months of 2015, sales revenue was Baht 8,475 million, an increase of Baht 402 million or 5.0%. This was mainly due to an increase in sales volume. There was mainly increase in sales volume of drinking water of 37.2 million litres, or 9.0%, 100plus (a new product) of 14.2 million litres, Jubjai (a new product) of 19.4 million litres, and soda water of 0.7 million litres, or 5.1% although there was a decrease in sales volume of carbonated soft drink of 16.8 million litres, or 11.6%, ready to drink tea of 5.1 million litres, or 3.6 %, and herbal drink of 4.8 million litres, or 62.3 %.

Gross profit was Baht 2,440 million, an increase of Baht 310 million or 14.6%. This was mainly due to an increase in sales revenue and product mix.

Earnings before interest, tax, depreciation and amortization (EBITDA) loss, excluding gain on sales of Sermsuk land and building of Baht 446 million, was Baht 495 million, an increase of Baht 385 million or 350.0%. This was mainly due to a significant increase in advertising and promotion expenses and staff costs although there was an increase in gross profit. The significant increase in advertising and promotion expenses is mainly due to the new products launch. EBITDA loss including gain on sales of Sermsuk land and building was Baht 49 million, a decrease of Baht 61 million or 55.5%.

Net loss, excluding gain on sales of Sermsuk land and building of Baht 357 million (net of corporate income tax), was Baht 978 million, an increase in net loss of Baht 409 million or 71.9%. This was mainly due to an increase in EBITDA loss excluding gain of sales of Sermsuk land and building and an increase in depreciation and amortization. Net loss including gain on sales of Sermsuk land and building was Baht 621 million, an increase of Baht 52 million or 9.1%.

Food Business

For the first six months of 2015, sales revenue was Baht 3,329 million, an increase of Baht 174 million or 5.5%. This was mainly due to an increase in number of branches.

Gross profit was Baht 1,323 million, an increase of Baht 30 million or 2.3%. This was mainly due to an increase in sales although there was an increase in food costs in accordance with the variety of foods offering and an increase in raw material costs but this was under closely control.

Earnings before interest, tax, depreciation and amortization (EBITDA) was Baht 266 million, a decrease of Baht 53 million or 16.6%. This was mainly due to an increase in staff costs and rental expenses although there was an increase in gross profit and a decrease in advertising and promotion expenses.

Net profit was Baht 9 million, a decrease of Baht 71 million, or 88.8 %. This was mainly due to a decrease in EBITDA and an increase in depreciation.

Financial Position

Assets

Total assets as at the end of June 2015 was Baht 173,306 million, an increase of Baht 1,319 million, or 0.8%, compared with the end of December 2014. An increase in current assets of Baht 1,062 million was mainly due to an increase in inventory although there was a decrease in assets classified as held for sales. An increase in non-current assets of Baht 257 million was mainly due to an

increase in investment in associates and investment properties although there was a decrease in property, plant and equipment.

Liabilities

Total liabilities as at the end of June 2015 was Baht 66,529 million, a decrease of Baht 782 million, or 1.2%, compared with the end of December 2014. This was mainly due to a decrease in trade accounts payable, other payables and other current liabilities although there was a net increase in bank overdraft and loans from financial institutions.

The maturity of interest-bearing loans was as follows.

	Unit: Million Baht
Within one year (Jun 2016)	21,222
After one year but within two years (Jul 2016 - Jun 2017)	13,367
After two years (Jul 2017 – Jun 2018)	<u>15,398</u>
Total	<u>49,987</u>

Shareholders' Equity

Total equity as at the end of June 2015 was Baht 106,777 million, an increase of Baht 2,101 million, or 2.0% compared with the end of December 2014. This was mainly due to an increase in net retained earnings from profit for the period which deducted with dividend payment and an increase in net currency translation adjustment.

Liquidity

Cash and cash equivalents, as at June 30, 2015, was Baht 1,909 million. The net decrease from the beginning of the period was Baht 321 million. Details of activities were as follows.

	Unit: Million Baht
Net cash from operating activities	8,534
Net cash from investing activities	2,013
Net cash used in financing activities	(10,293)
Increase in cash and cash equivalents in period	254
Adjustment from financial statement translation	(575)
Cash and cash equivalents at beginning of period	2,230
Cash and cash equivalents at end of period	1,909

Net cash inflow from operating activities of Baht 8,534 million for the first six month of 2015 was less than the Baht 11,109 million for the same period of last year. This was mainly due to an increase in cash outflow from working capital of Baht 2,730 million although there was an increase in cash inflow from net profit of Baht 1,062 deducting with non-cash items of Baht 881 million.

Net cash inflow from investing activities of Baht 2,013 million for the first six month of 2015 was less than the Baht 5,220 million for the same period of last year. This was mainly due to a decrease in cash inflow from cash received from capital reduction of associate and dividends received although there was an increase in cash inflow from sales of assets classified as held for sale.

Net cash outflow from financing activities of Baht 10,293 million for the first six month of 2015 was less than the Baht 18,655 million the same period of last year. This was mainly due to a

decrease in cash outflow for repayment of loans from financial institutions although there was an increase of cash outflow for dividend payment.

Financial Ratios

	<u>Jun 30, 15</u>	<u>Dec 31, 14</u>
Current Ratio (times)	1.39	1.28
Liability to Equity Ratio (Gearing Ratio) (times)	0.62	0.64
Interest Bearing Debt to Equity Ratio (times)	0.47	0.47
Net Interest Bearing Debt to Equity Ratio (times)	0.45	0.45
Net Interest Bearing Debt to EBITDA annualized(times)	1.47	1.50
Net asset value per share (Baht)	4.11	4.03
	<u>Jan – Jun 15</u>	<u>Jan – Dec 14</u>
Accounts Receivable Turnover (days)	7	9
Inventory Turnover (days)		
Spirits Business: finished goods	50	49
Beer Business : finished goods	10	20
Non-alcohol Business : finished goods	32	34
Food Business : finished goods	2	2

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

N/A

10. Commentary to accompany the announcement regarding significant trends or competitive conditions in the industry and any known factors or events that may affect the group in the next reporting period or over the next 12 months.

Thailand's overall economy in 2Q 2015 continued to recover gradually, driven by the growth of the tourism sector, which saw an increase in the number of foreign tourists of 35% compared to the same period last year, and government spending in small-scale projects including public transportation, logistic, and irrigation. While private consumption remained sluggish, resulting from flat household's income, and a decline in farm income of 14.2% compared to the same period last year, as a result of lower agricultural outputs and low farm prices, especially rice and rubber. Furthermore, the Consumer Confidence Index ("CCI") for the second quarter stood at 66.7 points, decreasing from 68.4 points in the previous quarter. This was mainly due to slow Thai economic recovery and the consumers' concern over the uncertainty of the global economic recovery which would negatively impact on Thailand's exports and economy.

Alcoholic beverage got an impact from a 2% increase in taxes collected for the National Sports Development Fund. This resulted in a decrease in sales volume, compared to the same period last year, as agents destocking post the implementation of the new tax. In addition, the gradual decrease of CCI widely impacted the overall beverage consumption in this quarter.

OVERALL BUSINESS

Total sales revenue of the Company in 2Q 2015 was Baht 38,992 million, a decrease of 2.6% YoY, attributable to the decrease in sales revenue of spirits although there were an increase in sales revenue of beer, non-alcoholic beverage, and food business. The net profit of the group was Baht 5,951 million, or an increase of 8.6% when compared to last year. This was due to an increase in net profit of beer and F&N/FCL operating results.

SPIRITS BUSINESS

The increased stock piling by agents prior to the announcement of the contribution to be collected for the National Sports Development Fund in late 1Q 2015, resulted in a 3.4% drop in spirits sales volume in 2Q 2015. Sales revenue generated by the spirits business in 2Q 2015 was Baht 24,112 million, or a 4.7% drop compared to the same period last year. Spirits business generated a net profit of Baht 4,642 million in this quarter. Nevertheless, spirits' performance in 1H 2015 is satisfactory. Sales revenue generated by the spirits business increased by 2.8% in the first half of the year, resulting from an increase of both sales volume and sales price. Moreover, net profit increased by Baht 95 million YoY.

BEER BUSINESS

Despite a drop of sales volume by 4.0%, beer business reported a slight increase in 2Q 2015 sales revenue to Baht 8,757 million, as a result of price adjustment. Coupled with a decrease in raw materials cost, the beer business enjoyed the increase in net profit of 95.1%, compared to the same period last year, to Baht 158 million.

NON-ALCOHOLIC BEVERAGE BUSINESS

While the non-alcoholic beverage remained fiercely competitive, this business registered sales revenue increased by Baht 106 million in 2Q 2015, representing an increase of 2.4% compared to the same period last year. The increase in sales revenue was attributed to the continue increase in sale volume of drinking water, and the launched of 100PLUS and Jubjai, which were well received by consumers. Coupled with the gain on sales of Sermasuk's land and building amounted to Baht 357 million (net after tax), non-alcoholic business saw a decline in net loss to Baht 251 million in this quarter.

FOOD BUSINESS

Sales revenue generated by the food business was Baht 1,687 million in 2Q 2015, an increase of 3.1% compared YoY. This was mainly due to a continue increase in the number of restaurant branches. However, the increases in raw material costs, staff costs, and rental expenses led to the net loss in food business of Baht 2 million.

INTERNATIONAL BUSINESS

International sales in 2Q 2014 declined by 5% compared to the same period last year. This was attributed to the weaker in Pound Sterling against Thai Baht, together with a slowdown in beer and Scotch whisky sales.

11. If a decision regarding dividend has been made:-

(a) Whether an interim ordinary dividend has been declared (recommended)

Yes.

; and

(b) (i) Amount per share cents

The company board of director has approved interim dividend payment at the meeting held on August 13, 2015 as follows:

	<u>Per share Baht</u>	<u>Total value Baht</u>	<u>Pay out ratio</u>	<u>Book Closure</u>	<u>Payable date</u>
Interim dividend 2015	0.15	3,766,503,750	30.00%	28 Aug 15	10 Sep 15

(ii) Previous corresponding period cents

The company board of director has approved interim dividend payment at the meeting held on August 14, 2014 as follows:

	<u>Per share Baht</u>	<u>Total value Baht</u>	<u>Pay out ratio</u>	<u>Book Closure</u>	<u>Payable date</u>
Interim dividend 2014	0.15	3,766,503,750	32.61%	28 Aug 14	11 Sep 14

(c) Whether the dividend is before tax, net of tax or tax exempt. If before tax or net of tax, state the tax rate and the country where the dividend is derived. (If the dividend is not taxable in the hands of shareholders, this must be stated).

Dividend is before tax.

Tax rate 10%

Country where the dividend is derived "Thailand".

(d) The date the dividend is payable.

September 10, 2015

(e) The date on which Registrable Transfers received by the company (up to 5.00 pm) will be registered before entitlements to the dividend are determined.

Registrable transfer received by the Company's Registrar up to 5.00 p.m. (Singapore Time) on August 27, 2015 will be registered before entitlements to the dividend are determined. Notice is hereby given that the share registers will be closed for the share transfer with respect to the entitlement to dividend payment on August 28, 2015.

12. If no dividend has been declared/recommended, a statement to that effect.

N/A

13. If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

Thai Beverage Public Company Limited
Unaudited but reviewed transactions for the six-month period (Jan-Jun) ended 30 June 2015

Interested persons transactions for the six-month period (Jan-Jun) ended 30 June 2015

	Aggregate value of all interested persons transactions during the six-month period (Jan-Jun) ended 30 June 2015 under review (excluding transactions less than S\$100,000* and transactions conducted under Shareholders' Mandate) Baht '000	Aggregate value of all interested persons transactions conducted under the Shareholders' mandate (excluding transactions less than S\$100,000*) Baht '000
A Revenue from sales and service income		
1 Pisetkij Co., Ltd.	-	13,410.34
2 PS Recycle Co., Ltd.	-	50,056.46
3 Beri Jucker PCL	-	6,224.03
4 Beri Jucker Foods Co., Ltd.	-	27,590.56
5 Thai Alcohol PCL	-	94,812.92
6 TCC Hotel Asset Management Co., Ltd.	-	3,151.88
7 TCC Logistics & Warehouse Co., Ltd.	-	69,347.09
B Other income		
1 Pisetkij Co., Ltd.	-	7,965.68
2 PS Recycle Co., Ltd.	-	2,585.44
3 Beri Jucker PCL	-	2,538.18
4 Thai Malaya Glass Co., Ltd.	-	7,610.76
5 F&N Interflavine Pte Ltd	-	114,854.17
C Cost of sales		
1 Pisetkij Co., Ltd.	-	5,607.38
2 PS Recycle Co., Ltd.	-	72,311.71
3 Thip Sugar Kamphaengphet Co., Ltd. ***	-	488,365.65
4 The Suphanburi Sugar Industry Co., Ltd.	-	61,591.27
5 Southeast Capital Co., Ltd.	-	4,140.42
6 T.C.C. Technology Co., Ltd.	-	2,768.20
7 Thai Beverage Can Co., Ltd.	-	605,390.22
8 Beri Jucker PCL	-	20,124.12
9 The Southeast Insurance PCL **	-	55,805.93
10 Thip Sugar Sukhothai Co., Ltd.	-	261,929.13
11 Siam Food Products PCL	-	4,151.10
12 Thai Malaya Glass Co., Ltd.	-	1,983,403.25
13 F&N Interflavine Pte Ltd	-	61,234.74
14 Gaew Grung Thai Co., Ltd.	-	14,124.76
15 Thai Agro Products Co., Ltd.	-	102,359.47
16 Gaewsarnsiri Co., Ltd.	-	4,309.63
17 Sub Permpoon 8 Co., Ltd.	-	9,590.46
D Selling expenses		
1 Southeast Capital Co., Ltd.	-	6,494.14
2 Beri Jucker PCL	-	3,200.73
3 The Southeast Insurance PCL **	-	10,191.77
4 TCCCL Ladphao Co., Ltd.	-	5,736.94
E Administrative expenses		
1 Bang-Na Glass Co., Ltd.	-	4,148.40
2 Southeast Capital Co., Ltd.	-	92,910.64
3 T.C.C. Technology Co., Ltd.	-	30,249.56
4 The Southeast Insurance PCL **	-	20,062.68
5 The Southeast Life Insurance PCL **	-	3,828.01
6 North Park Golf And Sports Club Co., Ltd.	-	25,225.66
7 TCC Hotel Collection Co., Ltd.	-	2,968.54
8 Best Wishes Co., Ltd	-	3,733.92
9 Thai Alcohol PCL	-	7,036.82
10 Fraser & Neave (Singapore) Pte Ltd	-	13,344.21
11 Commercial Solution Co., Ltd.	-	20,875.50
12 Business Process Outsourcing Co., Ltd.	-	11,183.30
13 TCC Hotel Asset Management Co., Ltd.	-	27,588.40
14 Dhamma Land Property Development Co., Ltd.	-	2,860.73
F Purchase of assets		
1 Wattanapat Trading Co., Ltd.	6,282.50	-
2 Beri Jucker PCL	-	9,723.44
3 Regent Gold Property Fund	440,475.00	-
4 Dhanasindhi Co., Ltd.	-	48,340.52

* Exchange rate Baht 25.33 per 1 SGD.

** Converted from company limited to public company limited

*** Formerly : The Maewang Sugar Industry Co., Ltd.

Thai Beverage Public Company Limited

Unaudited but reviewed transactions for the three-month period (Apr-Jun) ended 30 June 2015

Interested persons transactions for the three-month period (Apr-Jun) ended 30 June 2015

	Aggregate value of all interested persons transactions during the three-month period (Apr-Jun) ended 30 June 2015 under review (excluding transactions less than S\$100,000* and transactions conducted under Shareholders' Mandate) Baht '000	Aggregate value of all interested persons transactions conducted under the Shareholders' mandate (excluding transactions less than S\$100,000*) Baht '000
A Revenue from sales and service income		
1 Pisetkij Co., Ltd.	-	6,483.40
2 PS Recycle Co., Ltd.	-	20,620.49
3 Berli Jucker PCL	-	2,912.48
4 Berli Jucker Foods Co., Ltd.	-	16,734.02
5 Thai Malaya Glass Co., Ltd.	-	(2,840.21)
6 TCC Logistics & Warehouse Co., Ltd.	-	26,559.97
B Other income		
1 Pisetkij Co., Ltd.	-	3,995.22
2 Thai Malaya Glass Co., Ltd.	-	7,474.08
3 F&N Interflavine Pte Ltd	-	70,065.50
C Cost of sales		
1 Pisetkij Co., Ltd.	-	3,024.91
2 PS Recycle Co., Ltd.	-	29,585.93
3 Thip Sugar Kamphaengphet Co., Ltd. ***	-	116,673.42
4 The Suphanburi Sugar Industry Co., Ltd.	-	26,949.95
5 Thai Beverage Can Co., Ltd.	-	290,608.37
6 Berli Jucker PCL	-	7,328.37
7 The Southeast Insurance PCL **	-	28,223.64
8 Thip Sugar Sukhothai Co., Ltd.	-	94,953.29
9 Thai Malaya Glass Co., Ltd.	-	962,784.96
10 F&N Interflavine Pte Ltd	-	10,998.00
11 Gaew Grung Thai Co., Ltd.	-	4,339.75
12 Thai Agro Products Co., Ltd.	-	3,498.92
13 Sub Permpoon 8 Co., Ltd.	-	4,795.23
D Selling expenses		
1 Southeast Capital Co., Ltd.	-	3,227.58
2 Berli Jucker PCL	-	3,200.73
3 The Southeast Insurance PCL **	-	4,511.31
4 TCCCL Ladphao Co., Ltd.	-	4,558.32
E Administrative expenses		
1 Southeast Capital Co., Ltd.	-	42,342.20
2 T.C.C. Technology Co., Ltd.	-	16,436.31
3 The Southeast Insurance PCL **	-	13,142.81
4 The Southeast Life Insurance PCL **	-	3,608.58
5 North Park Golf And Sports Club Co., Ltd.	-	18,080.42
6 Thai Alcohol PCL	-	3,518.41
7 Fraser & Neave (Singapore) Pte Ltd	-	6,973.21
8 Commercial Solution Co., Ltd.	-	14,607.54
9 Business Process Outsourcing Co., Ltd.	-	7,324.00
10 Thai Commercial Investment Freehold and Leasehold Fund	-	(11,195.50)
11 TCC Hotel Asset Management Co., Ltd.	-	7,960.71
F Purchase of assets		
1 Berli Jucker PCL	-	8,924.57
2 Dhanasindhi Co., Ltd.	-	28,637.95

* Exchange rate Baht 25.33 per 1 SGD.

** Converted from company limited to public company limited

*** Formerly : The Maewang Sugar Industry Co., Ltd.

14. CONFIRMATION BY THE BOARD OF DIRECTORS

Pursuant to Rule 705(5) of the SGX Listing Manual

We, Thapana Sirivadhanabhakdi and Sithichai Chaikriangkrai, being two Directors of Thai Beverage Public Company Limited (the "Company"), do hereby confirm on behalf of the Directors of the Company, that, to the best of their knowledge, nothing has come to the attention of the Board of Directors of the Company which may render these six-month ended June 30, 2015 financial results to be false or misleading in any material respect.

On behalf of the Board

Thapana Sirivadhanabhakdi
Director

Sithichai Chaikriangkrai
Director